

NY Beef Producers' Association
Annual Membership Dinner Meeting
January 21st, 2022
Ramada, 441 Electronics Parkway, Liverpool, NY 13088

AGENDA

Present: Rich Brown, Sara Fessner, Hermann Weber, Nancy Glazier, Tom Miller, Andrew King, Will Schonfeld, Ken Griner, Erin Perkins, Jeremy Perkins, Sue Olson, Steve Olson, Dan Doyle, Cindy Doyle, Ryan McLenithan, Kyle Coryn, Meghan Gerlock, Carol Gillis, Kathi Wagner, Robert Groom, Douglas Giles, Jerry Rusch, Marcia Stang, Tim Pallokat, Bonnie Bargstedt, Andy Beach, Robert Church, Dawn Keppler, Phil Keppler, David Schubel, Alana Welker, Zach Welker, Ben Reiling, Peter Lehning, Kimberely Travis, Mike Baker, Sarah Hardy, Rich Blazeski, Kevin Lesch, Ted Card, Chrissy Claudio, Ed Moran, Emma Moran, Eric Wright, Kevin Hultsander, Gina Hultsander, Joseph Mueller, Jerry Emerich, Brenda Dermody, Phil Trowbridge, Skip Lear, Amanda Dackowsky

1. Meeting was called to order at 8:01pm by President, Ted Card
2. Welcoming Special Guests & Past Presidents – Vice President, Skip Lear
 - Skip Lear welcomed our past presidents within the past 75 years
3. Approve or change Agenda (*Action/Approval*)
 - Andrew King moved to accept the meeting minutes. Meghan Stephens 2nd. All in favor.
4. Approve last annual meeting minutes, January 22nd, 2021 (Zoom Meeting) (*Action/Approval*)
 - Zack Welker moved to accept the meeting minutes from 2021. 2nd by Andy Beach. All in favor.
5. Treasurer's Report – Kathi Wagner
 - a. Financial Report (*Action/Approval*)
 - Income 129,489.31
 - Expense 106,905.31
 - Revenue: 22,597.55
 - Phil Keppler moved to accept the treasurer's report for 2021. John Lehning 2nd. All in favor.
 - b. 2022 Budget (*Action/Approval*)
 - Kathi Wagner explained that the budget was higher this year due to having the NY Farm Show this year
 - Steve Olson moved to accept the budget for 2022. Jerry Emerich 2nd. All in favor.
6. Reports
 - a. President's Report – Ted Card
 - b. Advisor's Report – Ashley McFarland
 - Not present- No report
 - c. Executive Secretary's Report – Amanda Dackowsky
 - As of date the NYBPA has a total of 164 members, but memberships are still being processed
 - If you want to stay on the mailing list you must have to have memberships in by February 15th.
 - This year we will be doing a meat raffle again since last year it was such a big success. The drawing will be held May 7th, 2022 at our Herd Builder sale at Finger Lakes Livestock Exchange
 - Amanda stated that she started July 1st and for 2022 she is excited to increase memberships and thinking outside the box to get more members to join.
 - d. NY Junior BPA Report – Evie Groom, Sara Fessner
 - Evie Groom (Junior president) reported about the junior bus tour where they visited Lamb farms, Kyle farms and WBB Farm. Evie also reported about some of the events happening- the junior meeting at the annual conference where the juniors are learning about the digestive system and precision ag, our semen auction will be online William Kent March 7th & 8th and our Spring Preview Show is April 22nd-24th in Batavia and stated we will be looking for donations.
 - e. Beef Council Report – Peter Lehning

- Peter stated that Steve Olson will be the vice chair next year.
- Chrissy Claudio is our new person for communications, she is looking forward to the new beef programs and putting our beef checkoff dollars to work and there will be a lot of online lectures available.

f. BQA Report – Chrissy Claudio

- Chrissy started taking over the BQA program since November 1st, she is very excited and passionate about being apart of the beef producers.
- BQA has a new logo and incentive programs that will be getting shared within the next couple weeks.
- Chrissy and Nancy will also be working together to get more trainings in and get more members re-certified

g. NY Farm Show – Amanda Dackowsky

- There was no NY Farm Show in 2021
- We are currently preparing for the 2022 NY Farm Show and we are looking for volunteers please contact Allison Thomas or Amanda Schwartz about volunteering

h. Herd Builder Sale – Skip Lear

- Last year we had about 25 lots of various breeds. Cow/calf lots averaged \$2,200 and females about \$2,000. It will be in conjunction with the Trowbridge Bull Sale again at Finger Lakes Livestock Exchange. Please contact Skip Lear or Sara Fessner for interests.

i. Empire Farm Days – Amanda Dackowsky

- Empire Farm Days was at a new site last year, we had a 10 x 10 booth. We did get some memberships, we got to chat with a lot of people and every day we raffled off a cookbook. Next year we are working on a beef by-product theme for our booth.

j. Supreme Program – Amanda Dackowsky

- Amanda stated that 36 chairs were requested due to some fairs not happening this year. Only 32 entries came to the supreme show and the show overall was very successful
- Purina is sponsoring the show again this year
- the show has been put on for 8-9 years now and it is very successful for the beef barn it brings in a lot more people and press.
- Sponsorship will be auctioned again this year during the NYJBPA semen auction

7. Regional Reports

a. Reports from each region, 1 – 13

- 1: Meeting this spring that is being announced reported by Skip Lear
- 2: Meeting will be held March 5th or 12th more information to come reported by Ted Card
- 3: None
- 4: Plan on having a regional meeting soon with a Multi-Min representative reported by Amanda Dackowsky via Barb Benjamin
- 5: None
- 6: None
- 7: None
- 8: None
- 9: None
- 10: No events have been planned yet reported by Sarah Hardy
- 11: None
- 12: None
- 13: Nutritionally how to read forage samples and what it all means to us- bringing in nutritionist- Rich Blazeski
- 14: None

All regional events will appear on website or newsletter

8. Old Business

- Robert Groom took the floor and expressed his feelings and frustrations with the association.

9. New Business

a. Election of 2022 Treasurer –

Candidates up for treasurer position: Brenda Dermody

- Ted thanked Kathi Wagner for her 6 years before Rich Brown conducted election for treasurer position.
- Rich Brown opened the floor and conducted election for treasurer's position
- Rich Brown conduct election for Treasurer
- Brenda Dermody for nomination
- No more nominations were on the floor
- Rich Brown closed the floor
- Congratulations to Brenda Dermody our new treasurer

(all other offices have 1 more year left of term)

President – Ted Card

Vice-President – Skip Lear

Secretary – Sara Fessner

10. Other Issues and Concerns

- Tom Miller brought up NCBA- the conference is Feb 2nd-4th.
- John Kreise is on the policy board of directors
- More zoom meetings were requested for regional managers however we are still having problems with regional members attending even with zoom.
- Andrew King brought up that several years ago we went from 6 regions to 14 so we could reevaluate how to make our regions better and allow the council to get more suggestions on activities for the association.
- Ted Card ended with thanking the Lott Family for their generosity with letting us utilize their facilities

11. Next Meeting: Council Meeting- Feb 5th, Seneca Falls; 2023 Annual Meeting – TBA

12. Adjourn at 8:53 pm

Andrew King moved to adjourn the meeting at 8:53 pm. Tom Miller 2nd.

Respectfully submitted,
Sara Fessner
NYBPA Secretary