

NYBPA Council Meeting
February 4th, 2023 @ 10:00 AM
Ralph Lott & Sons Farm, 2973 State Route 414, Seneca Falls, NY 13148
Agenda

1. Call to Order by Skip Lear at 10:18 am
2. Establish a Quorum (with new by-law changes)
A quorum was established
3. Approve or change agenda
Tim Pallokat made a motion to approve the agenda. Zack Welker seconded the motion.
4. Approval or correction of minutes from Sept. 24th Council Meeting @ Beef Expo
Ted Card motioned to accept meeting minutes from the last meeting. Brenda Dermody seconded the motion.
5. Treasurer's Report – Brenda Dermody
 - a. Financial Report (*Action/Approval*)
 - b. Conference Report

-Annual meeting: Add \$3460 from sponsors from last year that were suppose to be for this year. We also get a commission from book sales from Temple Grandin. Calvin Center contributed \$1500 towards the Temple Grandin bill.

-Temple Grandin Books: Sell them at the NY Farm Show and then whatever we don't sell we can put in with the semen sale.

-Past Due Invoices: After 60 days will mail bills, email bills after 30 days. We have open invoices that go back to March of 2022.

-Payments: You can pay with card through quickbooks. We also need to link the square to the website.

Tim Pallokat made a motion to accept the Treasurer's Report. Zack Welker seconded the motion.

6. Reports

a. Cornell Advisor's Report – Ashley McFarland/CCE

-no new news by campus and have no budget, they have a meeting next week and will have an update then

b. President's Report – Skip Lear

-Pleased with how conference went- speakers were good shoutout to Amanda for how well the conference went.

c. Executive Secretary's Report – Amanda Dackowsky

-Currently have 310 members with more memberships at home

-The Annual Conference was a BQA recertification

-3 people sent to NCBA conference- report will be in the new newsletter

-We got a \$926 rebate for our members from NCBA

-Looking at more structure goals and visions for down the road

-Region 1 of NY winner for ESPA award- Lamb Farms

d. NY Junior BPA Report – Evie Groom/Sara Fessner

-The annual meeting went well with the public presentations and we have a good set of juniors coming to the farm show to do the presentations.

e. Beef Council Report – Peter Lehning

-Steve Olson is the new chair

-Ashlee Russell was veal director now Gabby Glennister is taking over the veal program.

-Beef Pastport- homemade kitchen meetings

-May is beef month

-BQA Grant to get injection simulator

-Beef Banter Podcast

f. BQA Report – Ted Card

-Nancy and Chrissy are scheduling BQA sessions

-Ben at Cornell will purchase dystocia simulator

g. “Beef Farm of Distinction” Program

-Program that has been created with our help. Not sure who handles that- 10 applicants and 10 farms did win it. Going to the Newsletter. Submitted to ag clips. Trowbridge sponsored all signs. Tucker’s Black Angus Ranch \$500. Need yearly sponsors. Plus another \$250. Signs \$72 a sign- mileage for judges and postage if need to.

h. Meat Raffle – Amanda Dackowsky

-Currently stand at \$3,960 this year we budgeted \$18,000 income

-Skip Lear will get the prizes/prices

7. Regional Reports – hardcopy reports at meeting

-Same as annual conference.

8. Old Business

a. 2023 Annual Meeting & Conference

- *Review of 2023- separate dinner just for annual conference. Can’t make it the long lunch.*
- *Date and location for 2024- Friday 5pm meeting and then, beef farm of excellence Friday. Award- lunch on Saturday, End speakers at 3pm trade show and social hour end at 5pm. Membership help with speaker choices. Pannel- arcaf, ncba, us cattlemen (towards NY struggles) 19th and 20th 2024*
- *Would you like to sponsor juniors- for meals*

b. Supreme Show

- *Prize item- Small Banner and vests (bid out from Laura and then Matt and Paige)*
- *1 sponsor for banner?*
- *Sponsor auction with online semen sale*
- *Rules- Go back just to county fairs and junior beef shows.*
- *Possibly add supreme show into Beef Expo*
- *End of September early October- have 250 head at their county fair*
- *September 24th as a possible date*
- *Tim Pallokat made a motion to keep only county fairs and junior shows within the supreme female show. Zack Welker seconded the motion.*

9. New Business

a. 2023 Farm Show & Beef Sundaes

-Food order is placed- need to place order for milk. Beef price went up. Increase based off our bill. \$1400 increase in whole bill. Labor prices stayed the same.

Tim Pallokat made a motion to keep the sundae price at \$10 and \$2 for milk and water. Brenda Dermody seconded the motion.

-Meat cuts games, scavenger hunt. Amanda would like to purchase stickers and ink pads. Money will come out of promotion. Speakers are more consumer based now and shorter presentations.

b. Herd Builder Sale

-Rance Long is doing sale- May 6rd- entries put Skip and Zack on entries

-\$50 consignment fee

-Part in Phil’s bull sale book.

c. Empire Farm Days, Aug 1-3rd, 2023

-We don’t come back

d. Junior Items

- Incentive Program- Mandatory to do farm show or state fair help
- -Rylie- Beef Packet for questions

- -Talk with Ashley McFarland in a couple months
- Scholarship Program/ rules
 - At least 1 year
 - Must submit Incentive Points
 - Must be a junior beef producer
 - Only have 2 award winners
 - 3 Committee members
- Coby Classic- Put on Junior Agenda

e. Beef Expo

f. NYBPA and Cornell CCE Advisor

g. NYBC rep- 5 meetings a year (3 in person and 1 by zoom) Annual Meeting, 3pm Friday night, June, march, September, November- Tim Dennis was asked, John Kriese is on board from USDA. John Mueller III willing to be rep. Zack Welker made a motion to make Joe Mueller to be rep. Brenda Dermody seconded the motion.

h. 2023 Council Meeting Dates

-Beef Expo weekend 23rd tentative

-November Budget 4th

-May 13th Rodman Lott

10. Other Issues and Concerns

11. Next Meeting: TBD

12. Adjourn Zack Welker motion and Sara Fessner 2nd 2:54pm