NYBPA Council Meeting Minutes April 7th, 2022 @ 6:00 PM

Zoom Meeting

Present: Shawn Murphy, Tyler Strub, Ashley McFarland, Erin Smith, Robert Groom, Richard Peebles, Betsy Hicks, Barb Benjamin, Susan Bristol, Allison Thomas, Amanda Schwartz, Galle Waletich, Joseph Mueller, Joseph Mueller III, Phil Trowbridge, Peter Lehning, Tina Jacobs, Sarah Hardy, Amanda Dackowsky, Ted Card, Skip Lear, Brenda Dermody, Sara Fessner

- 1. Call to Order- By Ted Card at 6:10pm
- 2. Establish a Quorum

A quorum was established

3. Approve or change agenda

Barb Benjamin made a motion to approve agenda. Brenda Dermody seconded the motion.

- 4. Approval or correction of minutes from Feb. 5th, 2022 meeting (Action/Approval)
- 5. Treasurer's Report Brenda Dermody
 - a. Financial Report (Action/Approval)
- -We had a profit from the Farm Show and the Annual Meeting of \$1,399.19
- -We now have forms for reimbursements
- -Robert Groom asked how much the juniors have- we will be providing a detailed report but currently around \$36,000.00

6. Reports

- a. Advisor's Report Ashley McFarland
- -Several chute side trainings/bqa and transportation trainings available this fall and summer
- -Meat Suite updates- having statewide workshops starting in April until June/July
- -Lots of workshops happening on Pasture Management and Precision Ag
- -Stuff will be uploaded onto the website
 - b. President's Report Ted Card
 - c. Executive Secretary's Report Amanda Dackowsky
- -We currently have 327 current members, 181 of those are 2021 renewals and 92 are 2020 renewals; 27 new members since last newsletter
- -We only have a couple more weeks until we draw for the meat raffle
- -Working with the NCBA to change regional map, update our brochures and update our website
 - d. NY Junior BPA Report Daisy Trowbridge
- -Not too much going on currently just gearing up for the Preview Show
 - e. Beef Council Report Peter Lehning
- -No report
- -Having a meat grinding event in Canandaigua and a best burger contest is on going
 - f. BQA Report Ted Card
- -Have 33 new people getting trained.
- -Protocol card standard for feeder calves, full year of BQA and trainings
 - g. Farm Show Report Amanda Dackowsky/Allison Thomas
- -Brought in 13 new members
- -Friday was a slow day
- -The first day the biggest problem with the beef sundaes was the portion sizes and that we didn't offer milk. However, we were able to order milk the next day and were able to figure out portions.
- -Couple ideas for next year: have someone just collecting the money while in line and give a ticket, possibly use a different vendor and maybe get a farm to donate beef roasts to help cut costs.
 - h. Herd Builder Sale Report Skip Lear
- -Currently have 25 lots consigned so far: 1 Angus, 9 commercial, bred heifers commercial and registered along with 2 embryo lots and we are just waiting for the sale catalog to come.
 - i. "Beef Farm of Distinction" Program Phil Trowbridge

- -Reported by Amanda Dackowsky. Narrowed name down to NY Elite Beef Farms or Beef Farm of Excellence.
- -Their will be points to narrow it down
- -Betsy Hicks said that it would be easier for NYBPA to keep all the money separate
- -Need someone to head up the program. Phil Trowbridge motioned to head up the program. Brenda Dermody seconded the motion.
 - j. Supreme Show Program Report Amanda Dackowsky
- -We had two sponsors for our vests and bags- Hubner Seed and American Crop Insurance each sponsoring \$775. Purina is sponsoring the show for \$3,000.
 - k. Beef Expo Weekend Report Ted Card/Amanda Dackowsky
- -We would like to get a larger committee and we would like to expand.
- -Allow campers
- -Definitely doing a show for the juniors was a question along with would we do a BQA again?

7. Regional Reports

- Regions 1-13 report with regional news. *If you cannot be a part of the meeting, please email a report to Amanda Dackowsky to pass onto the council at the meeting.*
 - Region 1: Reported by Tyler Strub- had 50 people attend. Phil Trowbridge came and talked about backgrounding calves and would like to put something together again soon.
 - Region 2: Phil Trowbridge came and talked about protocols and had about 65 people attend. Couldn't get anyone to step up to take places as officer
 - Region 3: Has meeting next week
 - Region 4: BQA recertification event coming up and have 2 new members
 - No other regional reports

8. Old Business

- a. 2023 Annual Meeting & Conference
- -Would like to have a committee, bring in keynote speaker, have meeting at Ramada. Jan 20th-21st. Reach out to Temple Grandin for key speaker. Amanda presented proposals from 3 different hotels in the Syracuse area. Decided to hold the conference at the Ramada in Liverpool again.
 - b. NYBPA/NYBC Promotional Grant Update
- -Going to be giving presentations at county fairs to promote beef and tell our story and how and why we do things.

9. New Business

- a. Equipment for beef sandwiches in storage at R. Lotts
- -Need to get value on the deli cutters, cooker, cattle chute to post for sale open to our members first. Joe Mueller made a motion to sell the equipment and Skip Lear seconded the motion.
 - b. Fall NYJBPA Show
- -Could have the show at the fairgrounds right around the corner from Lotts
- -Have a one day show Sunday of beef expo and educational day Saturday.
 - c. 2023 NY Farm Show

It will cost us \$890 to be at Farm Show for same size of booth have to pay by July 1st Sara Fessner made a motion to have a booth at the farm show. Skip Lear seconded the motion.

- 10. Other Issues and Concerns
- 11. Next Meeting: Saturday, Sept. 24th after Beef Expo
- 12. Adjourn 8:00pm

Phil Trowbridge made a motion to adjourn meeting. Seconded by Barb Benjamin.