NYBPA Council Meeting Sept. 6th, 2023 7:00PM via Zoom Meeting Minutes

Present: Evie Groom, Robert Groom, Zack Welker, Amanda Dackowsky, Larry Laribee, Chelsey Nelson, Ted Card, Tyler Strub, Clevenstine Sean, Brenda Dermody, Joe Mueller, Betsy Hicks, Amy Barkley, Sherry Charlesworth, Skip Lear, Ashley Russell, Richard Peebles, Sara Fessner

1. Call to Order by Skip Lear at 7:04pm

2. Establish a Quorum

A quorum was established

3. Approve or change agenda

There was a change in the agenda to add the Beef Farm of Excellence

4. Approval or correction of minutes from April 29th, 2023 Council Meeting Zack Welker made a motion to accept the meeting minutes from April 29th, 2023. Ted Card seconded the motion.

5. Treasurer's Report – Brenda Dermody

a. Financial Report (Action/Approval)

Zack Welker made a motion to accept the financial report. Sherry Charlesworth seconded the motion.

b. Detailed Events Report – Supreme Show, Meat Raffle, Herd Builder ~Herd Builder- there were more expenses this year compared to last year; we had to pay for the catalog and DV Auctions

~Meat Raffle- We made a little more than last year. With a \$14,000 profit estimated- the prize was either beef or a dollar amount. One person took half a beef and the other two took money and we ended up selling the other half of beef.

~Supreme Show: We raised \$6,050. Food cost \$1,090. We only had a \$9 shortage. We had many different breed associations contribute to the dinner.

6. Reports

a. Cornell Advisor's Report – CCE given by Amy Barkley -Working with Cornell Extension offices across the state and working on putting BQA meetings together. Dates will be coming out soon for the BQA sessions. Their team is also starting to meat more and are working on fall and winter program planning. Their Pro-Livestock program has been posted (Pro-Dairy)

b. President's Report - Skip Lear

-Skip apologize that he was unable to attend the State Fair and he is doing well with recovery. He thanked everyone and appreciated everyone that came out to the State Fair to help and make it a big success and expressed he is looking forward to our upcoming meeting.

c. Executive Secretary's Report - Amanda Dackowsky

~We currently have a total of 422 adult members plus more memberships to process.

~The new website that has been launched is going good and Amanda is working on updating (It's different that before where Amanda just had to send the information for it to be posted)

~People can now join the NYBPA Online but the only issue is getting payment from them. (They have to mail a check or call Amanda with a credit card)

~Currently having spam issues with Skip Lear's email and please do not reply to email

~The sponsorship levels need to be looked over and changed- Amanda is looking for 3-5 people to help with this because a lot of things have changed within the association.

~We have our big budget meeting coming up

~Amanda expressed she would like to start putting together either every other month or quarterly educational zoom meeting for our members.

d. NY Junior BPA Report – Evie Groom/Sara Fessner ~Working on getting ready for the Fall Festival and have a good list of youth attending already

e. Beef Council Report - Ashley Russell

~They have done a program with farm tours and Ag in the Classroom reaching over 30 teachers. ~ Working on a "beef buddy" program working with resturants to push people to buy more beef. ~NYBCA have mailing beef nutrition kits.

f. BQA Report – Ted Card

~Zoom meeting this month and has had no activity over summer

g. Beef Farm of Distinction Award Program – Amanda Dackowsky

Report given by Betsy Hicks- Justin Tucker and Betsy Hicks are co-chair program. There was a meeting at the end of June. The NYBPA needs to know/find people from each region so we don't have just a couple people traveling all over the state. Would like reps from regions 7,10,11 and 13. There are currently 5 applications submitted in regions 1, 6, 9 and 12. Applications close end of August and will be judged in September and October. Sponsorships are still needed for the program.

h. Meat Raffle – Amanda Dackowsky

~Talk about in Old Business

i. Herd Builder Sale – Skip Lear/Zack Welker

 \sim Not much going on currently will be starting to get consignments soon and advertising next year in February.

j. Supreme Show Report - Amanda Dackowsky

~We had 42 requested banners, 3 canceled and had 39 counties.

~33 counties came to show with 31 entries (10 cow/calf and 21 heifers)

~The Warren Bippert Scholarship was given at the show and we spoke in remembrance of Warren Bippert and Mike Kelley.

~Evie Groom won both Champion Cow/Calf Pair and Supreme Champion Heifer

~Librock Family won reserve champion Cow/Calf Pair

~Addy Rae Bozeman won Reserve Champion Heifer

~We had 8 division sponsors

~Dave & Brenda Dermody did the new piping to hang the new curtains easily

~Megan Anderson was our photographer and Joe Mueller helped and did a good job finding us affordable food.

7. Regional Reports

Region 1: Tyler Strub and Amy are working on a BQA this fall and will be held in either North Colins or Springville with a little picnic.

Region 2: Given by Chelsey Nelson- this Wednesday at Empire Livestock they are meeting with the new owner Heidi and doing an EPDs for Dummies.

Region 4: The Alleghany County Extension office is doing a pasture walk from 6-8 on September 21st. Currently working on a meeting for March.

Region 7: Had a meeting with about a dozen people, did an election of officers and went through a crop walk.

8. Old Business

a. 2024 Annual Conference

~Just need to reach out to a few more speaker; waiting for NBCA, U.S. Cattlemen, the Farm Bureau, feedlot people and succession planning.

~Will need to meet with the board to get schedule approved

~We need to discuss raising pricing.

~Amanda Radke will be our keynote speaker at the meeting

b. 2024 Beef Expo

~We haven't had a place to hold one and no one has stepped forward to be on the committee. ~Need to decide if we want to do something or not- looking for ideas and will send out a survey. ~Skip Lear suggested we do a one day tour kind of thing instead of a bunch of presentations ~Ted Card said he would like to see a sale put together with all the breed associations.

c. NY Junior Beef Producer's Assn

~Onadaga Co. work with state fair to put our show together with them for our fall show in 2024. ~The current Junior advisor (Sara Fessner) is going to step down at the end of the year so Amanda expressed how the juniors need an advisor.

~Robert Groom spoke on the call and asked Sara if she would stay in the position if she was given some sort of payment for her time. Sara said yes she would. Robert Groom expressed how the junior advisor should be getting paid for their time. Times have changed and there's not many people just jumping to volunteer for this position. Robert Groom suggested \$1500-\$2000. ~With little discussion from the board Skip Lear said we will discuss the situation at the next meeting and Sara will need to present the board with a list of detailed duties for the position.

9. New Business

a. Supreme Show 2024

- Moving sponsors back to annual conference

-With directory pages sell sponsorship

-With dinner- banners and vests again.

-Keep only county fairs

b. Meat Raffle for 2024

~Instead of the NYBPA purchasing an animal have a voucher or cash that can be used at a NYBPA member farm to purchase beef.

~Prizes 1-\$500, 2-\$250, 3-\$250 4&5- Pellet Grill and Gas Grill

~Voucher must be used in one year's time and all at one time

Zack Welker made motion to edit the Meat Raffle Format. Robert Groom seconded the motion.

c. Online Membership Collection/Payment

~Right now memberships that are created online need to submit other payment methods and Amanda would like to know if we can set up online credit card payments.

10. Other Issues and Concerns
11. Next Meeting: Saturday, Nov. 4th @ 10AM, Syracuse
12. Adjourn at 9:06pm

Skip Lear made a motion to end the meeting. Zack Welker seconded the motion.

Submitted by Sara Fessner