

New York Beef Producers' Association
Annual Membership Meeting MINUTES

Date & Time: January 19th, 2024 at 5:00pm

Location: DoubleTree Inn, East Syracuse, NY at the 2024 Annual Conference

Present: Skip Lear, Zack Welker, Brenda Dermody, Ted Card, Amanda Dackowsky, Janelle Adsit, Megan Andersen, Amy Barkley, Andy Beach, Brenda Bippert, Rich Blazeski, Kylee Bowker, Rich Brown, Tom Butler, Chrissy Claudio, Lee & Beverly Cook, Ric Coombe, Tyler Covert, Tim Dennis, Phillip Dukelow, John Dukelow, Adam Eick, Jerry & Wanda Emerich, Robert & Angela Frost, Nancy Glazier, Gabby Glenister, Robert Groom, Sarah Hardy, Betsy Hicks, Kevin & Gina Hultslander, Kevin Jablonski, Matthew & Tiffany Kalbflesch, Phil Keppler, Anna King, JoAnne & Andrew King, John Kinton, John Kriese, Katie Kriese, Ted Kriese, Peter Lehning, Kevin Lesch, Joe Lipiec, Lance Lockwood, Ryan and Rylie Lear McLenithan, Margaret & Bruce Meldrim, Thomas Miller, Bill & Patsy Moody, Rick Murphy, Shawn & Julie Murphy, Joseph Mueller Jr & Joseph Mueller III, Steve & Sue Olson, Philip Paradis, Jeremy & Erin Perkins, Byran Pinckney, Meghan Potter, Theron Proskine, Ben & Rose Reiling, Dave Schubel, Ashley Scoones, Brendan Scoralick, Tim & Carolyn Shawl, David Sherwood, Joe & Erica Siler,, Tom Smith, Tyler Strub, Allison Thomas, Shelley Thorpe, Kimberly P. Travis, Phil Trowbridge, Justin & Kelli Tucker, Kathi Wagner, Randall Weaver, Hermann & Laura Weber, Barb Weeden, Jeanne White, Ben Whittemore, Missy Wilk, and Zach Zimmerman.

Guests: Amanda Radke, Don & Jennifer Schiefelbein

Juniors: Evie Groom, Gavin & Kylie Murphy, Makayla Sugg, Rebecca VanCamp

Skip Lear, President, called the 2024 Annual Membership Meeting to order at 5:13pm.

Zack Welker, Vice President, welcomed guests and past presidents.

Approval of Agenda: Brenda Bippert moved to approve agenda, seconded by Andy Beach. No discussion. All in favor. Motion carried.

Approval of Meeting Minutes: Ric Coombe moved to accept previous annual meeting minutes from the 2023 Annual Membership Meeting on January 21, 2023. Seconded by Jerry Emerich. No discussion. All in favor. Motion carried.

Treasurer's Report

Brenda Dermody, Treasurer, presented the financials. Hard copy reports were out on the tables. Tom Smith moved to accept the financial report. Seconded by Sarah Hardy. All in favor. Motion carried.

2024 Budget: Brenda Dermody, Treasurer, presented the 2024 budget which were out at each table. Riley Lear McLenithan moved to accept the 2024 budget. Phil Trowbridge, seconded. No discussion. All in favor. Motion carried.

REPORTS

President's Report: Skip Lear reported that the NY Farm Show is coming up soon. Help is needed serving beef sundaes. Empire State Beef Raffle is currently happening. It supports NY beef producers by raffling off gift certificates to buy beef directly from beef producers. Please check it out and support the raffle.

Cornell Advisor's Report: Nancy Glazier reported that Cornell is filling 2 positions soon, a small animal ruminant specialist position and a beef specialist position. Extension will also be hosting webinars for producers.

Executive Secretary Report: Amanda Dackowsky reported that the 2024 conference had over 200 registrants. Currently membership is at 225 members/farms paid for 2024 with more coming in the mail. Please have your membership in by Feb 15th to stay on the newsletter mailing list. Support the association and consider getting your friends and neighbors to join NYBPA. Amanda thanked all those who recruited new members in 2023- Woody Adams, Warren and Brenda Bippert, Chrissy Claudio, Larry Larabee, Tom Miller, Craig Southworth, Mellissa Spence, Paul Starceski, and Zack Welker all recruited 1 member, Chelsey Nelson and Region 7 recruited 2 new members, and Phil Trowbridge recruited 4 new members. Amanda also thanked Brenda Bippert, Nicole DeBoer, the Gerhardt Family, and Willow Dell Farms for recruiting new junior members. The deadline for the March/April newsletter is February 1st. The 2024 Meat Raffle kicked off in December. Please support this huge fundraiser for the association by buying and selling tickets. The council will be meeting next on Saturday, February 3rd in Waterloo at Simply Homemade. Plans for the 2024 Farm Show, Herd Builder Sale, and Supreme Beef Female Program are all underway. If you can help out, we are always looking for volunteers. Lastly, Amanda reported that NYBPA has had a great year. A huge thank you goes out to the executive board for volunteering and stepping up to leadership roles, to those who serve as regional directors, and to all those who help Amanda throughout the year, especially with the major events like the annual conference, Supreme Show/Beef Day at State Fair, and the NY Farm Show. Amanda closed with thanking the conference sponsors and Amanda Radke, our keynote speaker, for coming to NY all the way from South Dakota to speak to us.

NY Junior Beef Producer's Association Report: Evie Groom reported that in the past year the juniors had their Spring Preview Show in Batavia, their Fall Festival Show at Cobleskill Fairgrounds, and the semen sale which profited about \$8,000. NYJBPA also had many juniors participate in various national shows with different breed associations.

NY Beef Council Report: Ashley Scoones reported that the NY Beef Council has been busy working with consumers, school athletes, healthcare professionals, and restaurants. The Build Your Base program put beef sticks in the hands of over 3,000 school athletes. The Passport

Program will get beef on the menu at restaurants across NY in 2024. The NYBC will continue to work on a spring bus tour, the passport program, and working with schools to promote beef.

BQA Report: Chrissy Claudio and Nancy Glazier reported that in the BQA Program, 312 farms were certified in 2022 and 304 farms in 2023. The Stockmanship and Stewardship Program will come to NY this fall- October 25th and 26th at the Erie County Fairgrounds.

NY Farm Show Report: Amanda Dackowsky reported that we sold out of beef sundaes every day. The profit on the sundaes was \$3,843. A huge thank you goes to Amanda Brown, and Karen and Paul Glenister for all their help with the event.

Herd Builder Sale Report: Skip Lear reported that the sale grossed \$5,300. We had 36 lots total. The next sale is May 4th.

Supreme Beef Female Program Report: Amanda Dackowsky reported that 40 counties signed up and received banners for their county fairs. 30 counties showed at the NYSF. We had 8 division sponsors. The after-show reception was sponsored by the NY Simmental Association, NY Angus Association, NY Red Angus Association, NY Hereford Breeders Association, and the NE Highland Cattle Association. The 2024 county Supreme Beef winners will receive a banner and a windbreaker jacket.

Beef Expo Weekend Report: Amanda Dackowsky reported that this event is on hold for now until we have a better event planned. If you would like to help out on that committee, let Amanda know.

Beef Farm of Excellence Report: Betsy Hicks and Justin Tucker reported that this program is in its second year with goals of being more visible to consumers in the next year and disperse more information on the program through the county fairs. They also invite anyone interested to join the committee and thanked the program's gold sponsors- Farm Credit East and Trowbridge Farms.

REGIONAL REPORTS

Region 1- Given by Tyler Strub. They hosted a BQA event at Shining Star Cattle Company/Phillips Family Farm this past fall.

Region 2- Given by Ted Card. Had their regional meeting last February with 60-70 people in attendance. They are planning a summer "EPDs for dummies" class and will be hosting their regional annual meeting February 17th with a nutrition focus.

Region 3- no report given.

Region 4- no report given.

Region 5- no report given.

Region 6- no report given.

Region 7- Given by Mellissa Spence. They will have a meeting in February on fly management. Other upcoming events for the spring/summer include their annual regional meeting and a pasture walk.

Region 8/9- no report given.

Region 10- Given by Sarah Hardy. No events planned at this time. The region is looking for a co-chair if anyone is interested.

Region 11- Given by Andrew King. They are currently looking for a new chair and co-chair.

Region 12- Given by Ryan LcLenithan. They will be meeting in the spring for a BQA event.

Region 13- Given by Rich Blazeski. They are working on having a BQA event soon.

Region 14- no report but there is one member in this region which Rich Blazeski (Region 13) will reach out to.

OLD BUSINESS

None to discuss.

NEW BUSINESS

Election of 2024 officers was held. Tim Dennis moved that the secretary cast one ballot for the 2024 officers. Tom Miller seconded. All in favor. Motion carried. Congratulation to our 2024 officers- President- Skip Lear, Vice President- Zack Welker, Secretary- Betsy Hicks, and Treasurer- Brenda Dermody.

Other Issues and Concerns

Don Schiefelbein introduced himself and said what a great meeting this was. He traveled here from Minnesota for the panel discussion tomorrow and spoke on behalf of NCBA.

Discussion from the floor included the junior association and concerns over scholarship money and fundraising efforts which need to be increased and/or rethought. It was reiterated that the silent auction goes to the Jr Scholarship Fund which NYBPA oversees and awards to youth applicant(s). The semen sale goes to support the junior general fund. The semen sale used to be live at the conference but now is online. SC Online hosts the sale and does not charge the juniors a fee. Discussion ensued which led to spontaneous donations made from the floor going directly to the scholarship fund.

Other discussion included the beef raffle prizes and ticket sales and attendance at regional meetings.

Amanda Dackowsky reminded everyone to fill out and return the green conference feedback forms, either at the conference or later via email/mail.

Next meeting is Saturday, February 3rd, at Simply Homemade at 10:00am.

Ric Coombe moved to adjourn at 6:16pm. Tyler Strub seconded. All in favor. Motion carried.