

New York Beef Producers' Association  
Council Meeting Minutes  
08/04/21  
Empire Farm Days, Jamesville

Present: Amanda Dackowslay, Ashley McFarland, Skip Lear, Peter Lenning, Kathi Wagner, Sarah Hardy, Ted Card, Kevin Joblonski, Phil Trowbridge, Craig Southworth, Clint Greis, Frances Greis, Sara Fessner.

1. Meeting was called to order at 4:19pm by Ted Card.
2. At the start of the meeting a quorum was NOT established and therefore we cannot vote on anything (A quorum is the "majority of council members." There are 13 regions and 5 officers for a total of 18 voting members. We need 10 voting members for a quorum. The executive secretary, the advisor, the junior association representative and the Beef Council representative are non-voting members and do not count towards quorum.)
3. No changes to the agenda
4. Accept meeting minutes
5. Treasurer's Report- given by Kathi Wagner
  - \$38,000 net revenue
  - \$26,084.70 profit from meat raffle
  - Having Raffle at Empire Farm Days- talked about having raffle at State Fair as well but it was decided to only have the raffle at Empire Farm Days
  - Discussed having a *producer* raffle (solar charger? scales?) If you're a member possibly getting a free ticket
  - For a junior raffle a show chute?
  - Raffles take place at either State Fair or at the Annual Meeting
  - Kathi is getting Amanda ready to scan checks for \$40/month. The credit card processor is done but the only downfall is trying to get payment back on website due to it no longer taking American Express credit cards
  - We agreed not to take American Express credit cards
6. Advisor Report
  - Ashley McFarland will continue to do Mike Baker's duties (Working on grazing grant, Meat Suite, etc.) She just needs to know what we need.
  - Phil asked if we still can do/have the funding for the market/sale barn reporting (Mike's Blog)
  - Skip asked about helping processors- need codes space and labor seems to be the biggest hurdle
  - Have on Beef Producers' website a place for producers to find openings for processing places (Sort by region to help producers find appointment/Sort by USDA/Non USDA)
7. President's Report- given by Ted Card

- Started with thanking Amanda for all her effort and help getting things going with good ideas and changes to move forward
  - Amanda started July 1st with a lot of work but is still going great
  - We have 416 paid adult members to date
  - Chenango/Delaware asked for sponsorship money for 4-H awards
  - NCBA Convention is next week in Nashville (We have 3 members going; Amanda, Dave from SK Herefords and Phil Keppler)
8. Junior Report- No Junior Report
- Juniors do not have advisor yet (need to find individuals to help with juniors)
  - Juniors are in need of help
9. Beef Council Report- Given by Peter Lehning
- Courts approached Beef Councils to have oversight
  - Idaho gave us money to promote finger steaks cubed
  - This year's money is \$4,200 that was kept and \$4,200 is gied back to the Beef Council
  - The \$4,200 must be spent on consumer education events- the Beef Checkoff petition has been extended
10. BQA Report
- Chute side training at Beef Expo for producers
  - Trooper there as well for Transport BQA- will discuss at next meeting (September) Amanda was asked to be committee (Brenda was always non-voting)
11. Regional Meeting
- Craig (8/9) Not much- zoom is hard in area
  - Kevin Jablonske- meeting held last night- youth specifical; Phil O'mara guest speaker; 25 kids & 25 adults (Beef Ambassadors for kids)
  - Region 3- August 15th at John Kreise's farm at the Red Revival Event
  - Ted- reaching out to average producers to get them to ask questions
  - Sarah- Haven't had anything yet
12. Supreme Show
- Currently have 4 judges, need one more Skip Lear suggested Tyler Strub
  - Skip suggested not having chairs but have some item (overnight bag, belt buckles)- will be discussed at next meeting
13. Fall Festival
- Coby Classic cancelled (College did a lot to help with show)
  - Phil Trowbridge suggested going the Cattle Battle
  - We suggested that we will see about a meeting with Cattle Battle to discuss joining together for the show
  - Skip suggested paying Cattle Battle money to run educational portion- decided the Beef Producers' would run educational part and the Cattle Battle would run the show

#### 14. Beef Expo

- September 24th & 25th
- Everything is good to go- There is a \$800 electric fee but we are splitting with corn growers
- Set up is the Friday before (Looking for help for set up)

#### 15. New Business

- 2022 Farm Show- Already paid for large spot with animals
- Need to find someone for sundaes
- Saturday- Youth Education
- Thursday- Adult Education
- Suggested Jim Smith to help head the beef sundaes
- Need: coolers, bowls, utensils, etc.
- Plan on serving sundaes- need 8 to 10 people help each day (reach out to livestock educators)
- New Secretary- Sara Fessner
- Annual Conference- discussed downsizing and make more cost effective- hotel 1 night instead of 2 (Sending out survey)
- Kathi's term is up and we need to find someone to fill the position

Next Meeting: Saturday, September 25th @ 5pm

Adjourn: 6:14 pm