

NEW YORK

Beef Producer



NEW YORK BEEF
PRODUCERS' ASSOCIATION

January/February 2020

Volume 36 - No. 1

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and New York Junior Beef Producer's Association



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Deadline for next issue is February 1st.

This will be firm so newsletter gets out on time.

For more information contact:

Brenda Bippert- cell- 716-870-2777

nybeefproducers@aol.com

***Visit our web site www.nybpa.org ***

UPCOMING EVENTS

January

- January 1- Happy New Year
January 15- Hotel Reservation Deadline
for Special Room Rates
January 20- Registration Deadline
Late Fee Applied after this date
January 24- Welcome Packet
Information Due
January 31- NYBPA & NYJBPA Dues Due
January 31- Feb. 2- WNY Farm Show
Hamburg, NY

February

- February 1- Ads & Articles for Newsletter
February 5-7 NCBA Convention
San Antonio, Texas
February 7-8 NYBPA Annual Conferences
Embassy Suites Hotel,
311 Hiwatha Blvd. Syracuse, NY
February 7- NYBPA Annual Dinner
Meeting- 6:00 PM
February 8- NYJBPA Meeting 10:00 AM
NYJBPA Semen Sale 12:15 PM
Awards Banquet 6:30 PM
February 9- NYBPA Council Mtg. 9:00AM
February 27-29- NY Farm Show
Syracuse, NY



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under Calendar tab for updates.
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Favorite Time Of The Year



This is my favorite time of year just had a Great Thanksgiving with lots of things to be thankful for first a great family in which I can't thank enough for all the support I have received, secondly what a great country we live in.

This time of year we know the snow is coming and yesterday we received our first storm for the year here in Ghent NY we received about 20 inches. this is when you look out and see how adaptable our cattle are they just act like it is no big deal, I have learned allot from our cattle over the years and yes in the big picture it was no big deal.

Now I can really get excited about the next few things on the horizon, Christmas is awesome my wife Annie has been watching Christmas movies for a few weeks already. The Grandkids are really getting excited for the Birth of Christ and of coarse PRESENTS. After Christmas comes what I have been waiting for CALVES, let see how we did on our breeding decisions from last spring and hope all goes well.

Our annual meeting is in February this year and we have a great line up of educational programs with some of the best speakers we could find we look forward to seeing you then.

Merry Christmas and Happy New Year

Phil

WELCOME 2020 NYBPA NEW MEMBERS

6- Zenon Rutkowski, Many Hills, 282 Tiona Road, Newark Valley, NY 13811

Number in front represent Region producer belongs to.

NYBPA 2019-2020 DIRECTORY **CORRECTIONS**

The new NYBPA 2019-2020 Directory is out and more copies are available, contact nybeefproducers@aol.com. If you did not receive one please contact Brenda Bippert.

Below are corrections:

Page 65- Tim Helfter - not Jim

Cover Photo - Picture From Photo Contest By: Cori Drobica

Cori and her husband, Frank, run Coal Hill Highlands and are located in Taberg, NY. They have Scottish Highland cattle.



Membership Renewals for 2020

In December you should have received the NYJB-PA 2020 Calendar along with the NYBPA membership renewals for both the Adult and Junior Associations and information on the NYBPA Annual Winter Conference.

Dues are due by January 31, 2020. You can pay your dues on the web site using Paypal if interested or send by mailing your renewal form and payment to: NYBPA, 290 Four Rod Road, Alden, NY 14004

2020 NYBPA Dues are \$50.00 for a year from January 1 -December 31 of said year.

Jr. Association Dues are \$10.00 for youth 1-21 years old, for a year from January 1 -December 31 of said year.

*After January 31 a late fee will be applied-
Adult- \$10.00 Junior- \$5.00*

New adult/farm memberships- \$50.00

Regional Activites

Regional Annual Meetings are being planned at present. Please watch for emails and the web site as Regional Annual Meetings are made.

Region 2 BOA Transportation Training- January 10th 10-2 Empire Livestock Market, 6732 Pickup Hill Road, Cherry Creek, RSVP to Shannon Carpenter 716-783-4650.

Region 4's Annual Meeting on Saturday March 28, 2020 at the Belmont American Legion in Belmont, NY. So far I have lined up Dr. Dan Tracy from Multimin, and I'm working on getting a Representative from the New Southwestern NY Region CCE team, which includes these 5 counties Erie, Chautauqua, Cattaraugus, Allegany and Steuben.. As always let me know if there is anything you would be interested in or need and I will see what I can do to assist you.

Happy Holidays,

Barb Benjamin, NYBPA Region 4 Chair

Incentive Rewards Program for recruiting new NYBPA members:

- 1 member - \$10 toward NYBPA merchandise or advertising.
- 2 members - \$20 toward NYBPA merchandise or advertising.
- 3 members - \$30 toward NYBPA merchandise or advertising.
- 4 members - \$40 toward NYBPA merchandise or advertising.
- 5 members - 2 tickets to NYBPA Awards Banquet at the Conference Weekend or \$60 in NYBPA merchandise or advertising.

Each new member over 5- Adds \$10 in NYBPA merchandise, advertising or applied to Annual Conference Weekend Registration in January.

10 members- 1 free Hotel Night at the Annual Conference Weekend

Mix and Match your awards after 10 new members

Congratulations 2019 Incentive Rewards Winners

John Kriese Family- 10 members

Ed Moran and Andrew King Family- 9 members

NY Beef Council- 4 members,

Tom Miller and Craig Southworth- 2 members,

Dewey Hauman, Gail Reynolds, Skip Lear, Ted Card, Phil Trowbridge,

Randall Weaver, Amanda Dackowsky, Dave Wilson and Tim Haws- all got 1 new member.

I TAKE IT BACK...FOR NOW?!

By: Dr. Melanie Hemenway

Back in June I wrote about the USDA's plans to move toward electronic identification and that they would no longer accept the metal bangs tag or other government-approved metal tags as an official form of identification for sexually intact adult cattle that are sold or moved interstate. USDA planned to require all of these cattle to bear an RFID tag by 2023.

The United States Department of Agriculture has apparently reversed course on this issue.

Since the Factsheet outlining their plan was posted earlier this year, APHIS has listened to the livestock industry's feedback. In light of comments and current Executive Branch policy, APHIS has decided to revisit those guidelines. "APHIS has removed the Factsheet from its Web site, as it is no longer representative of current agency policy," said USDA on its site on Oct. 25.

R-CALF USA, a Billings-based cattle organization, along with the New Civil Liberties Alliance and rancher plaintiffs Kenny and Roxie Fox of Belvidere, South Dakota and Tracy and Donna Hunt of Newcastle, Wyoming, filed a lawsuit Oct. 4, seeking an injunction to stop implementation of the mandatory RFID program, alleging that the new requirement was in opposition to USDA's own policy that had previously allowed the use of a number of different kinds of identification including metal bangs tags

"The lawsuit further alleges that the USDA violated the Federal Advisory Committee Act (FACA) by relying exclusively upon a hand-picked group of individuals who have been advocating for the use of RFID, including industry officials and ear tag manufacturers who stand to earn windfall profits from the mandate. The USDA created this advocacy committee simply by winnowing out those U.S. cattle producers who oppose RFID. The defendants' actions in that regard violate federal law, which requires balanced representation on advisory committees," said R-CALF USA on Oct. 4.

According to Harriet Hageman, an attorney with the filing law firm, "This case is important well beyond the livestock industry. Under our Constitution, Congress is the legislative branch responsible

for making the law. The executive branch, which encompasses USDA and APHIS, is tasked with carrying it out. Congress has not passed legislation requiring animal RFID, these agencies have. Of even greater concern is the fact that they did so through the back door and without following the law. Forcing livestock producers to adhere to an RFID program will have an enormous impact on their operations, with noncompliance resulting in the denial of access to interstate markets.

Currently posted on the USDA's website: Recent executive orders have highlighted the need for transparency and communication on the issues set forth in the Factsheet before placing any new requirements on American farmers and ranchers. See Executive Orders 13891 and 13892. Consistent with these orders, APHIS has decided not to implement the requirements outlined in the April 2019 Factsheet regarding the type of identification devices that USDA-APHIS will regard as official eartags and the dates by which they must be applied to cattle. While the need to advance a robust joint Federal-State-Industry Animal Disease Traceability (ADT) capability remains an important USDA-APHIS objective, we will take the time to reconsider the path forward and then make a new proposal, with ample opportunity for all stakeholders to comment.

As we undertake this reconsideration of whether or when to put new requirements in place, we will encourage the use of Radio Frequency Identification (RFID) devices through financial incentives that are also consistent with suggestions we have received from cow/calf producers and others. We continue to believe that RFID devices will provide the cattle industry with the best protection against the rapid spread of animal diseases, as well as meet the growing expectations of foreign and domestic buyers.

It is important to note that despite any future actions USDA-APHIS may take regarding official identification devices, the underlying ADT regulations apply only to sexually intact beef animals over 18 months of age moving in interstate commerce, cattle used for exhibition, rodeo and recreational events, and all dairy cattle. Those regulations permit

Continued on Page 8

Some of the Hands On Clinics to be Offered at Annual Conference

A Calf Warming Box



The concept of the workshop is to use an IBC Container (IBC stands for Intermediate bulk container), and to re-purpose this into a portable, durable, and economical calf warming box. By the end of the session, participants will gain practical skills in design and construction of this item, as well as team building and networking skills.

Hands on, team building activity. Teams of people will be given the tools and supplies needed to build one of these warming units. Each team will be provided all of the necessary supplies necessary to complete the unit. Directions and diagrams will also be available.

Teams of people will work together to assemble the units. At the end of the session, each team will be able to “show off” their finished project... and share ideas for improvements, changes, or modifications they could make.

The envision is building 6 of these units in the workshop. They will then be auctioned off .

Forage Testing and Balancing Your Own Feed Rations

Dairy One is offering a special 10% discount on samples submitted by NYBPA Members for our Annual Conference hands on clinic to help producers balance their own feed rations after seeing what their Feed Samples contain.

Samples must be submitted to Dairy One from now to January 15, 2020. Please state by payment section NYBPA Member for the discount.

You can order a plastic sample bag(s) for packing the sample, a sample submission form, and a pre-addressed postage-paid return envelope. Up to 5 samples can be submitted using the Multiple Kit. Kits are shipped to you free of cost but are charged a fee when processed by the lab. Please indicate shipping method on the sample submission form and add the appropriate shipping fee to your total cost. Or label a quart sized plastic bag along with your submission form and drop at a drop site, see Dairy One web site- www.Dairyone.com for locations, or mail in.

Dairy One will also provide a speaker to talk about feed quality and how samples are analyzed.

For faster results make sure you have your email listed on the form.



New York Farm Show Presentations

Take a break from all the walking and enjoy a Delicious Hot Beef Sundae served up daily by our New York Beef Producers and Junior Beef Producers. They will be available Daily from 10:45 until sold out.

Daily presentations on Thursday and Friday will cover topics of interest to include:

10:30 AM “VCPR” The Connection Between
Producer and Veterinarian
By: Dr. Shannon Carpenter, DVM

11:15 AM An Introduction To BQAT and Why
Anyone Hauling Cattle Should Be Certified?
By: Dr. Mike Baker Cornell Beef Specialist

12:00 AM Check List For Marketing Your Calves
By: Phil Trowbridge, Trowbridge Angus

12:45 PM “Alternative Proteins in the Market
Place”
By: Jean O’Toole NY Beef Council

1:30 PM Beef Knowledge Covering All Areas-
How Much Do You Really Know?
By: NYBPA Members

Saturday we will be hosting a BQAT- Beef Quality Assurance Transportation Certification. It will start in our Beef area at 9:00 AM to 11:30 AM you must register for this Training by February 20 th to Mike Baker mjb28@cornell.edu or 607-255-5923.

Saturdays Presentations By New York Junior Beef Producer Members starting at 11:30. The first will be the NY Skiltaton Team and their experiences going to the National Contest in Louisville, Kentucky.

*The Capital Area Ag & Hort Program’s
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January 25, 2020

The Century House,

997 New Loudon Rd.,

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cred Cow: The Case For Better Meat*

*Mike Baker, PDN, PhD, Christian Peters,
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and Studying the Sustainability of Food
Systems*

*Lexie Hain, MSc, Agrivoltaic Solutions LLC
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*Abe Collins Grazier and co-founder of
Landstream, Inc., which helps farmers
grow deep-topsoil farms*

For more information and to register:

Ashley Pierce, 518-272-4210,

arp253@cornell.edu

Register Online: [https://tinyurl.com/](https://tinyurl.com/WGU2020)

WGU2020

I TAKE IT BACK...FOR NOW?!

Continued from page 6

brands and tattoos as acceptable identification if the shipping and receiving States agree. USDA’s goals to enhance Animal Disease Traceability (ADT) have not changed; our aim is to:

- Encourage the use of electronic identification for animals that move interstate under the current ADT regulation;
- Enhance electronic sharing of basic animal disease traceability data;
- Enhance the ability to track animals from birth to slaughter; and
- Increase the use of electronic health certificates

We will continue to monitor policies on official identification for cattle and pass on the information. If you have already invested in RFID tags, I would highly recommend you continue to follow this path.

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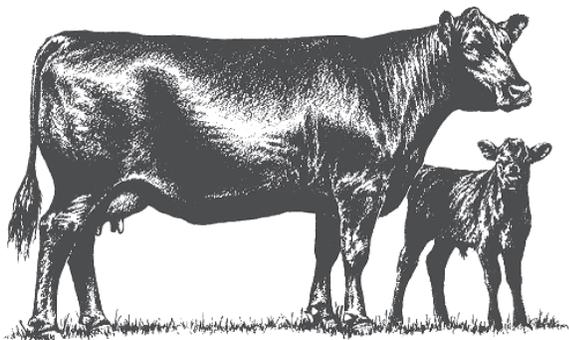
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Wintering Bred Heifers

By : Heather Smith Thomas

Most producers breed heifers as yearlings, to calve as two-year-olds. Shannon Williams, Extension Educator for the University of Idaho, says producers need to remember that the heifer is still growing, her fetus is growing, and she also needs additional nutrients during cold weather just to maintain body heat.

“Nutrition is the most important aspect of winter management for bred heifers. No matter what you feed (hay, silage, concentrates, winter pasture or a mix of feedstuffs), make sure you are meeting those needs, at various stages of gestation,” says Williams.

These needs will change. “At 8 months’ gestation her demands will be much more than they were at 2 or 3 months. It’s constantly changing as the fetus grows (with highest demands during the final trimester) and as the heifer is still growing and getting ready to calve, and preparing to produce milk afterward,” she says.

Calving season will make a difference in what you feed during winter because fall-calvers or May/June calvers will be in an earlier stage of gestation than February calvers. “There’s also been a lot of research on fetal programming; we now realize that what we feed the pregnant heifer or cow will have an influence on how her calf performs after birth—as a growing calf, in the backgrounding lot, and in the feedlot, or as a mature animal if it stays in the herd,” says Williams.

Take feed samples

Nutrition decisions start with knowing the nutrient values of feeds—protein levels, energy, mineral profiles, etc. Homegrown feeds can change from year to year depending on weather conditions, soil fertility, how mature the hay was when you cut it, how long it lay in the field before it was baled. It’s important to know if your hay is adequate in protein, for a growing, pregnant heifer or whether you need to supplement.

“If heifers can stay in your herd longer because you fed them properly during their first couple years, testing your feeds is a good investment. When you consider the cost of developing a heifer, and the money you have invested in her—to get her to that first calf—you don’t want to have to pay that again (to develop another heifer to replace her) just because you didn’t meet her nutritional demands and she comes up open or breeds back late.” If she breeds late, she may come up open the next year and her late calf may not be big enough to go on the truck with the rest of the calves.

“Check feed samples before winter, so you can make

an educated decision about which haystack you’ll feed the pregnant heifers, or if you need to supplement,” says Williams. Some of your hay may be higher quality and you should save it for young cattle that need more protein or for when their needs are higher in late gestation or early lactation. Mature cows can get by on a lower level of protein/energy than heifers. You might not want to start at one end of the stack and feed on through; those last loads may be the highest in protein and you need to save them until later.

If you are purchasing feed, always have it tested. “Ask for a feed analysis before you buy. You need to know the protein level (and sometimes certain mineral levels), but also nitrate levels, especially if it’s cereal hay. Even if you buy from the same forage producer every year, these levels can change dramatically with different growing conditions,” says Williams.

Winter management

You’ll need to feed more forage during cold weather, so cattle can generate adequate body heat. It’s also important to provide windbreaks. Otherwise they will need even more feed just to keep warm. “Have a contingency plan with extra feed for those really cold nights or a 3-day blizzard,” says Williams.

The necessary energy can generally be supplied by forages since fermentation breakdown of roughage in the rumen produces heat. If cattle aren’t fed additional energy during cold weather, they rob body fat to keep warm, and lose weight. The needed energy can be supplied by feeding a little hay to cattle on pasture, or increasing the hay ration. During extremely cold weather, cattle should be given all the hay they will clean up, or a protein supplement on dry pastures to encourage them to eat more. As long as protein level in diet is adequate, they can process/ferment sufficient roughage to provide the necessary energy and body heat. It’s also important to separate winter bred heifers from the main cow herd because their nutritional needs are different.

Even on winter pasture, you can save your best pasture for heifers, or partition them off (divide a winter pasture with temporary electric fencing) and give the heifers a supplement (that the mature cows don’t need) to augment their pasture. “The additional protein might be provided with a supplement tub or alfalfa hay. If you are providing a supplement tub (protein or mineral to augment deficient pastures) monitor intake, to make sure they are eating the amount recommended. Just putting a

Continued on Page 36



**What is conflict
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A VIEW FROM THE TRACTOR SEAT By Paul Trowbridge

The View this month is from our barn. I am so blessed to be in the 2 % of the population of the United States that farm and help feed the other 98% of our population. The last week my wife and I have been busy buttoning up the barns for the winter trying to keep our animals comfy with the snow and colder temperatures. So last night we bedded pretty heavy with wheat straw and my wife said she was going in to make us some supper. I decided to stay in the barn and watch all of our livestock come into the barn. Sitting on a bale of straw I was amazed how the animals reacted to the deep straw some jumped around and some just snuggled down in the new straw you could see in their eyes that they loved what we had done for them. As I sat and watched I couldn't help but think about all the people that never experienced this kind of interaction with animals. A lot of people have told me at my age I should be traveling and going where it is warm in the winter and enjoying life little do they know I am in my little piece of heaven. Not enough of our younger generation have experienced this kind of life and grown to love the farm as I have as soon as you tell someone 7 days a week even holidays they say no way but if I could just get some to see the rewards and the animal reactions some might change their minds. I guess if you never pulled a calf or saved a baby pig you can't understand what I am talking about. I think our education system has not taught the next generation how to be sensitive to each other and to animals they have never looked into the eye of an animal and tried to figure out what is wrong we are so busy trying to make people successful as we see it we have not made them sensitive to the real reason we farm. Its not easy to be a farmer but it is the best place to learn about being a good person and to be sensitive to everything and everybody. So if someone wants to come sit in the barn with me please let me know I learned more in the barn than I learned when I went to college.

Thx For Readen

aul

P.S. Everyday is a good day just some are better than others

JANUARY/FEBRUARY 2020

YOUR BEEF CHECKOFF

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Beef Quality Assurance: Beef Before It's What's For Dinner

Help us better share YOUR story. The Beef Quality Assurance (BQA) program trains farmers on best practice cattle management techniques and helps raise beef so consumers can feel even better about buying it. The Beef Checkoff's "Before It's Beef It's What's For Dinner" Campaign highlights the farmers who voluntarily participate in the BQA program and the beef industry's commitment to animal care and sustainability. Check out your Checkoff dollars at work at www.beefitswhatsfordinner.com/raising-beef

Begin your BQA certification TODAY by visiting www.bqa.org or attend an in-person training.

"BEefTogether" Steak Night

Nine social influencers attended a "BEefTogether" Steak Night, thanks to a partnership with the Iowa Beef Industry Council. This evening event focused on hosting with beef, including how to cut, cook, and present the perfect steakhouse-style steak. Food Bloggers from throughout the Rochester area joined New York Beef Council staff and award-winning Chef Victor Ramirez, owner of Madison Bistro in Wampsville, NY. The group learned about beef's unique flavor profile and how to elevate steaks by engaging the fifth taste, umami. Throughout the night attendees learned about beef flavor, new cuts, and safe beef preparation. Attendees shared updates with their followers throughout the night and each will be posting additional content on their social platforms. Immediate analytics showed an overall reach of 940,104!



Students in Classrooms Across NY Tour Beef Farm

In October NYBC hosted two virtual field trips with funding received from Iowa Beef Industry Council. Chrissy Claudio, Farm Manager at O'Mara Beef Farm, gave over 825 students the opportunity to "visit" a beef farm and learn about beef production from farm to fork. In addition to having the opportunity to see a real beef farm and get their questions answered directly by a farmer the students also had the chance to touch and smell elements of the farm from the comfort of their own classrooms. Each participating class received a farm tour box with samples of hay, feed, minerals, and other learning tools associated with the farm tour. "I was extremely impressed with the great questions the students asked during the tour," shared Chrissy, "the students were really engaged, and I am so happy to have had the opportunity to show these students our farm." NYBC will be extending additional tour opportunities to classrooms this spring- for more information teachers can visit www.nybeef.org/education/classroom-resources.

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NYBPA Annual Conference Registration
February 7 - 8, 2020
Embassy Suites Hotel- Destiny USA ,
311 Hiawatha Blvd., Syracuse, NY

Name _____ Phone(_____)_____

Address _____ Email _____

City _____ State _____ Zip _____

Friday, February 7, 2020

Conference Sessions 9:30 AM - 5:00 PM, Lunch Included \$40.00 each x _____ = _____

Annual NYBPA Membership Dinner Meeting, 6:00 PM \$40.00 each x _____ = _____

Saturday, February 8, 2020

Conference Sessions 9:30 AM - 5:00 PM, Lunch Included \$40.00 each x _____ = _____

Junior Members- Lunch \$30.00 each x _____ = _____

Annual Awards Banquet & Dinner 6:30 PM \$40.00 each x _____ = _____

Juniors- Who turned in Points (if not add to above total) FREE Banquet Dinner each x _____ = _____

Children under 12 Chicken Fingers w/ Fries \$18.95 each x _____ = _____

LATE FEE (If received after 1/20/20) \$25.00 each x _____ = _____

Price includes Trade Show **Total \$** _____

Optional, if not already paid **2020 NYBPA Dues** 2020 NYBPA Dues \$50.00 = _____

2020 Jr. Dues \$10.00 each, 3 or more Jr's. in family- \$25.00 Jr. Dues = _____

Total \$ _____

**Please make checks payable to: NYBPA, and mail to: 290 Four Rod Road, Alden, NY 14004
 or Master Card/Visa Information**

Card Number _____ - _____ - _____ - _____ Expiration Date _____ / _____

CVC Code _____ Zip Code _____

Please list names of those attending for name badges:

HOTEL ROOM RESERVATIONS

Make directly by calling the Embassy Suites Hotel at 315-303-1650 by **January 15, 2020.**

Please refer to the NYBPA Beef Meeting to receive the special rate of \$124.00. Rooms Include Breakfast.



Winter Conference, Annual Meeting and Awards

February 7-9, 2020

Embassy Suites Syracuse-Destiny USA
311 Hiawatha Blvd. Syracuse, NY 13204

The Theme this year is "Optimizing Your Goals"

Friday February 7, 2020

- 8:00 AM** Registration and Trade Show Opens
Conference Session # 1 General Session
- 9:30 AM** Welcome, Phil Trowbridge, NYBPA President
- 9:45 AM** BVD- What Is It and Why Do We Test For It?
By: Shannon Carpenter, DVM
- 10:45 AM** AM Break
- 11:00 AM** Healthy Guts, Healthy Cattle-Supporting Normal
By: Kimberley Morrill, Ph.D.
- 12:00- 1:30 PM Lunch and Trade Show**
Split Sessions will now be offered after lunch
- 1:30 PM**
- Room 1-** Record Keeping For Financial Success
By: Mary Kate Wheeler, SCNY Team
Farm Business Management Specialist
- Room 2-** Social Media - Creating Facebook, Instagram, etc.
By: Bryan Washburn, NYBC Digital Community Coordinator
- 2:30 PM** PM Break
- 2:45 PM**
- Room 1-** Experiences With Marketing Dairy x Beef Calves
By: TBD
- Room 2-** Heterosis in Beef Cattle
By: Tim Timmons, ABS Global
- 3:45 PM** Strategies For Silage Success
By: Bonnie Bargstedt
- 5:00 PM** Trade Show Closes
- 6:00 PM NYBPA Annual Dinner Meeting**
- 7:00 PM Junior Pool Party**

TRADE SHOW

8:00 AM - 5:00 PM Friday
8:00 AM - 5:00 PM Saturday

A variety of Suppliers and Services available to
Beef Producers to enhance your Beef Production.

Sunday February 9, 2020

9:00 AM-Noon NYBPA Council Meeting

Saturday February 8, 2020

- 8:00 AM** Registration and Trade Show Opens
Conference Session # 2 General Session
- 9:30 AM** Welcome, Phil Trowbridge, NYBPA President
- 9:45 AM** Understanding My Feed, What the numbers mean.
By: Sarah Fessenden, Dairy One
- 10:45 AM** AM Break
- 11:00 AM** Panel Discussion-
What Do You Expect From My Cattle I Sell To You?
Cattle Buyers, From Different entities-
Frank Caruso, Craig Foss, Lee Cook,
Bill Martin and Mike Ameele
- 12:15 - 1:30 PM Lunch, Trade Show, and**
***** NYJBPA Semen Auction*****
- 1:30 PM 2 Con-Current Hands On Sessions**
- Room 1-** Building a Baby Calf Warming Hut
With: John Kriese
We will be building 6 units and they will be auctioned off Saturday
Evening. Need not be present to get one, but arrangements must be
made to remove it from Hotel by Sunday AM.
- Room 2-** Balancing Your Own Feed Rations
You MUST bring your feed sample reports.
Prior to meeting- Dairy One will do samples see information on web
site. Bring a computer/laptop to do your own Feed Rations.
By: Ben Scott and Bob Koslowski
- 4:00 PM** Conference Sessions End, Last Call for Trade Show,
- 5:00 PM** Trade Show Closes
- Our Annual Awards Dinner**
6:30 PM Dinner & Annual Awards
NYBPA Scholarship Auction Items
will sell throughout the weekend.
During Lunches, Happy Hours and Dinners.

Additional Meetings Scheduled

Saturday February 8, 2020

NY Junior BPA Annual Meeting- 10:00 AM
NY Hereford Breeders Meeting- 3:00 PM
NY Angus Directors Meeting- 2:30 PM
NY Junior Hereford Meeting- TBA

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TO DO JANUARY/FEBRUARY

1. Take forage samples and silage/baleage for nutrient analysis. By January 15th for the workshop at the Annual Conference.

Allocating the best feed to younger, higher producing animals will be beneficial.
If practical feed and manage separately: weaned heifer calves, first and second calf heifers and old thin cows, the rest of the dry herd, lactating cows and their calves and herd sires.
2. Cows should be in body condition score of 5.0-6.0 for March calving (Smooth appearance, last 3-4 ribs are just visible, and there is some brisket fat).
3. Heifers should be in body condition score 5.5-6.5 (slightly fatter than cows, can begin to see pockets of fat on either side of tail head).
4. Watch for lice and mange and take appropriate actions. Deworm all cattle and calves.
5. Make initial selection of replacement heifers. Factors to base selection: 205 day adjusted weight, MPPA of dam, temperament and soundness.
6. Wean calves less than 120 days old. They will do better on grain plus hay, than if left on their dams.
7. Calves kept over the winter should be fed to gain 1.3-1.5 lb/day. Full fed legume/grass hay plus 5-6 lbs. of grain will support this level of growth.
8. **Calving season is here or fast approaching. Do you have the following items:**
Frozen colostrum, Calf pulling equipment, Stomach tube, thermometer, dry towels, Ear tags, navel dip (7% iodine), Selenium, Vitamin A&D injections, Castration and dehorning equipment, Therapy for scours and respiratory problems and the **VETERINARIAN'S PHONE NUMBER.**
9. **Practice good calving management:**
Provide clean dry area for calving. Clean, frozen or snow covered pasture, protected from the wind. If calving in a barn, keep area well cleaned and bedded. Make sure calf consumes 1.5-2.0% of its body weight (1-2 quarts) of colostrum within 4-6 hours. Be prepared to provide fluids to scouring calves.
10. Make sure cattle have fresh water. Keep an eye on water tubs and water sources for frozen water.
11. Make plans to attend the NYBPA Annual Conferences on February 7-8, 2020. In Syracuse, NY at the Embassy Suites Hotel, 311 Hiawatha Blvd.. Register by January 15th.
12. NYBPA Dues and NYJBPA Dues are due by January 31, 2020.
13. Watch your mail and emails for upcoming Regional Annual Meetings some will start as early as February. Make plans to attend and get involved in your Regions. They will be listed in the newsletter and on the web site under the Calendar of Events.
14. Juniors: January is Beef Breeds Month. February is Beef Health-Beef Diseases Month.

SAVE
THE
DATE!

NEW YORK JUNIOR BEEF PRODUCERS' ASSOCIATION
ANNUAL SEMEN SALE FUNDRAISER



LOT INFORMATION WILL BE AVAILABLE AT WWW.NYBPA.ORG



Selling Saturday, February 8, 2020

President's Message

Hello All,

I would like to wish you and your family a Happy Holiday Season!

The Junior Board has been working very hard on the semen sale this year with the help of many members! The semen sale will take place on Saturday, February 8th at 12:15 PM, during lunch at the Beef Producers' Winter Conference. Our junior meeting will take place before the sale at 10:00 AM, we all hope to see you there!

Lastly, Thank You to everyone that turned in your Incentive Points, it looks like you all had an awesome year! The junior board is shaping up some awesome awards for you all.

Hope to see you all in February and as always if you have any questions please feel free to reach out to any Junior Board members or your Junior Directors.

Happy Holidays,
Anna King
NYJBPA President



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Secretary: Jeanne White, Groton – 607-423-4888
Treasurer: Shawn Murphy, Eagle Bridge – 518-686-4180

UPCOMING CALENDAR OF EVENTS:

January 1, 2020 - Memberships due (late fee of \$5 after 1-10-20)
January 11 - NYSA Annual Meeting
February 7-8 - NYBPA Annual Conference
February 20 - Deadline for Directory - ads and membership
February 27-29 - NY Farm Show

Micronutrients Can Have Macro Impacts: Trace Minerals Are Crucial For Calf Health

By Heather Smith Thomas

Adequate levels of copper, zinc, manganese and selenium are crucial for a healthy immune system. The trace mineral status in a pregnant dam is reflected in her calf. Poor or deficient trace mineral status of the cow/heifer may increase the risk of disease, lead to birth of weak calves or in the case of severe deficiency, result in abortion. Cattle that are low in trace minerals don't have a strong immune system, so not only are they vulnerable to disease, but cannot mount a good immune response when vaccinated.

Dr. Stephanie Hansen, Associate Professor, Beef Feedlot Nutrition Chair, Iowa State University was part of the research team that looked at the manganese deficiency in calves in the Midwest. She earlier did her masters work at North Carolina State University on effects of manganese deficiency and reproduction in beef heifers. "Those heifers were still able to get bred, and have normal pregnancies, but when they calved, many of their calves exhibited classical signs of manganese deficiency.

"It looked like someone punched those calves in the nose; it was shorter than normal. The nose is made of cartilage, and manganese is crucial to cartilage formation. Those calves had underdeveloped nasal passages so their noses were not as long as in a normal calf, and this made it look like their lower jaw was too long. Actually the lower jaw was normal; the nose was too small," she says.

The manganese-deficient calves were also shorter in height because manganese is important in bone formation. "Gestation is a critical time for manganese to be adequate, because the fetus is growing so rapidly. Bone development and cartilage formation requires adequate levels of manganese," Hansen explains.

Some of the calves born in her study were like disproportionate dwarfs. "We had some 50-pound calves born from 1400-pound cows, which was very unusual."

"Then last spring I got multiple phone calls from veterinarians and other folks in Iowa and surrounding states saying they had calves that looked manganese deficient. We found extensive incidence of manganese deficiency largely in cattle that had been fed corn silage almost exclusively over the winter. The corn silage was contaminated with soil, and the iron in the soil be-

comes very available during silage fermentation. Iron competes with manganese for absorption in the body" she explains.

Producers need to look at the whole picture and assess all parts of the diet. If some ingredients bring with them molybdenum, sulfur or high levels of iron, producers need to be aware that this could skew the mineral balance by tying up important trace minerals, reducing the amounts absorbed by the animal.

"This is why we developed Multimin®90 (an injectable trace mineral product) because it is the one technology that by-passes the gut completely "says Dr. Lourens Havenga, Chief Executive Officer of Multimin USA, Inc. "The injectable product is administered by giving a certain amount of milliliters per body weight and age and is good insurance that each animal gets what it needs, he says.

"There was a study done by Christopher Branum at Texas A&M showing that baby calves from beef cows with normal mineral levels, have reduced those mineral levels in the liver by about 75% by the time they reach 56 days of age. This happens for two reasons. That calf is growing rapidly and uses a lot of those minerals for building tissue. The second reason is that cow's milk is very low in trace minerals," he says.

"This is why producers are sometimes disappointed with calf vaccine protocols. When we vaccinate a calf, that animal also uses more trace minerals in the effort to mount an immune response. "Now we have two things that are happening at the same time—a vaccine response that is inadequate, and won't produce much protection, and we've also sucked a lot of minerals out of that calf to get that poor response—and then we end up with a calf that's very susceptible to disease," he explains.

"Since milk won't have adequate trace minerals for calves, they need supplementation. Calves may sample the mineral you put out for the cows, but are just nibbling and may not consume enough, especially in that first 90 days. The same principle will apply at weaning time when calves are stressed and not eating their oral trace mineral supply. This is why it often helps to put an injectable product into those calves when they are being vaccinated, because then you know that each calf received trace minerals—at the right time."

KEEP OUT OF REACH OF CHILDREN

MULTIMIN[®] 90

An injectable aqueous supplemental source of zinc, manganese, selenium, and copper

CAUTION: FEDERAL LAW RESTRICTS THIS DRUG TO USE BY OR ON THE ORDER OF A LICENSED VETERINARIAN.

ACTIVE SUBSTANCES PER ML:

Zinc.....60 mg/mL
Manganese.....10 mg/mL
Selenium.....5 mg/mL
Copper.....5 mg/mL

OTHER SUBSTANCES:

Chlorocresol 0.1% w/v (as preservative).

DOSAGE RECOMMENDATIONS:

CALVES: Up to 1 year 1 mL/per 100 lbs. bodyweight
CATTLE: From 1-2 years 1 mL/per 150 lbs. bodyweight
CATTLE: Over 2 years 1 mL/per 200 lbs. bodyweight

PRECAUTION:

Selenium and copper are toxic if administered in excess.

Always follow recommended label dose. Do not overdose.

It is recommended that accurate body weight is determined prior to treatment.

Do not use concurrently with other injectable selenium and copper products.

Do not use concurrently with selenium or copper boluses.

Do not use in emaciated cattle with a BCS of 1 in dairy or 1-3 in beef.

Consult your veterinarian.

CAUTION:

Slight local reaction may occur for about 30 seconds after injection. A slight swelling may be observed at injection site for a few days after administration. Use standard aseptic procedures during administration of injections to reduce the risk of injection site abscesses or lesions.

DIRECTIONS:

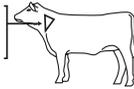
This product is only for use in cattle.

MULTIMIN[®] 90 is to be given subcutaneously (under the skin) ONLY.

It is recommended to administer the product in accordance with Beef Quality Assurance (BQA) guidelines. Minimum distance between injection sites for the MULTIMIN[®] 90 product and other injection sites should be at least 4 inches.

Inject under the loose skin of the middle of the side of the neck. Max volume per injection site is 7 mL.

Subcutaneous injection in middle of side of neck.



Store Between 15°C and 30°C (59°F and 86°F).

SUPPLEMENTATION PROGRAM

| | |
|------------|---|
| BULLS | 3 times per year |
| BEEF COWS | 4 weeks before breeding 4 weeks before calving |
| DAIRY COWS | 4 weeks before calving 4 weeks before insemination at dry-off |
| CALVES | at birth at 3 months and/or weaning |
| HEIFERS | every 3 months – especially 4 weeks before breeding |

(program gives planned dates that can be varied to suit management programs)

DOSAGE TABLE

| ANIMAL WEIGHT (lbs) | CALVES UP TO 1 YEAR 1 ml/100 lb BW | CATTLE 1 - 2 YEARS 1 ml/150 lb BW | CATTLE > 2 YEARS 1 ml/200 lb BW |
|---------------------|---------------------------------------|--------------------------------------|------------------------------------|
| 50 | 0.5 ml | - | - |
| 100 | 1 ml | - | - |
| 150 | 1.5 ml | - | - |
| 200 | 2 ml | - | - |
| 300 | 3 ml | - | - |
| 400 | 4 ml | - | - |
| 500 | 5 ml | - | - |
| 600 | 6 ml | - | - |
| 700 | 7 ml | - | - |
| 800 | - | 5.3 ml | - |
| 900 | - | 6 ml | - |
| 1000 | - | 6.6 ml | 5 ml |
| 1100 | - | - | 5.5 ml |
| 1200 | - | - | 6 ml |
| 1300 | - | - | 6.5 ml |
| 1400 | - | - | 7 ml |

Packaged in 100 mL & 500 mL size NDC No. 49920-006-01
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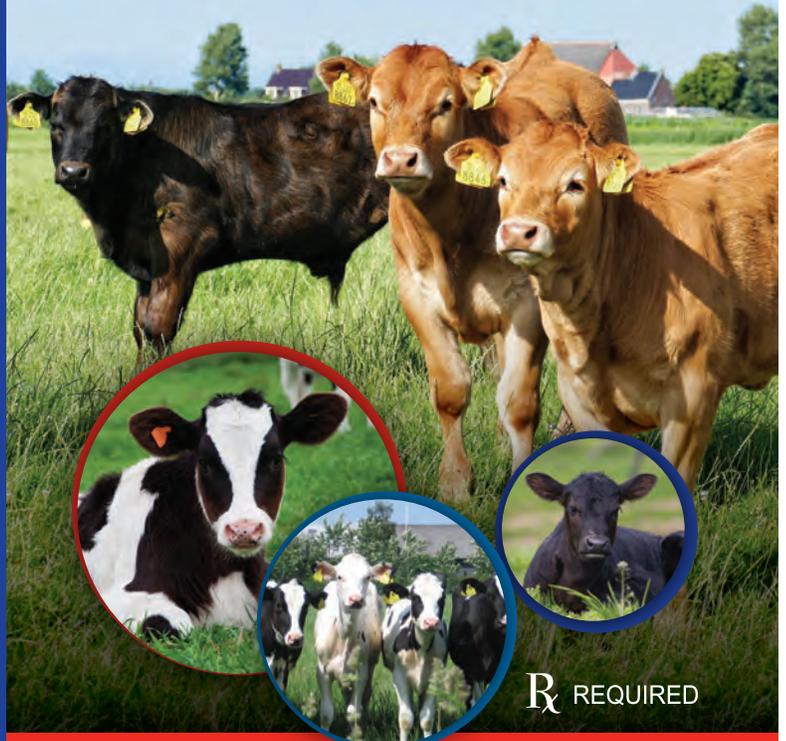


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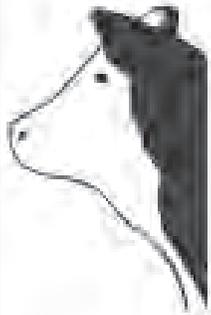
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NEW YORK HEREFORD BREEDERS

New York Hereford News

Email: info@NYHBA.com

Website: www.nyhba.com

Thank you buyers for your support of the Northeast Elite Hereford Sale!
Our sincere apologies for the omissions in the previous issue. Below is an updated list of all the buyers at the Northeast Elite Hereford Sale. We appreciate all your support.

| | | | |
|---|--|--|---|
| Gary Bassette Greenwich, NY | Glade Haven Herefords Tim and Dawn Dennis Penn Yan, NY | Potic Mountain Farm Katie and Jim Kusisto Catskill, NY | Spring Pond The Kriese Family Branchport, NY |
| Book Family Farm Travis Book Volant, PA | Grass Pond Farm Andy Billings Greendell, NJ | Old Beech Farm Dan Fitzpatrick West Granby, CT | Storm Acres April Gural Frenchtown, NJ |
| CJ Cattle Company CJ Furlong Mount Joy, PA | Gulden Farms Kyle Dodge, Manager Germantown, NY | Pepin Family Farm Michelle and Ryan Pepin Goshen, CT | Trowbridge Farms Trowbridge Family Ghent, NY |
| Four Winds Farm The Budney Family Lebanon, CT | Hillcrest Farm Thomas Carter Canaan, NH | Jason and Jennifer Smith Stroudsburg, PA | Harshaw Cattle Co Mendon, MA |
| Windy River Farm Brian Gilchrist Shushan, NY | Fountain Valley Farm Bachtel Family Westminster, MD | Blue Moon Farm Murdock Family Harwinton, CT | Belle Meadow Farm Evan Decker Tivoli, NY |
| Bull Run Farms Lehighon, PA | Sandy Plains Farm Leeds, NY | Majin That Farm Ryan McLenithan Cambridge, NY | Connecticut Junior Republic Litchfield, CT |
| Fire Hill Farm Walter Bertram Nassau, NY | Ashlee Demolles West Bridgewater, MA | Megan Andersen Andersens Maple Farm Long Eddy, NY | Stone Ridge Manor Farm Gettysburg, PA |
| Bofat Hill Farm Harrison Roberts Williamsburg, NY | Derrick Conte Hudson, NY | Mud Creek Mike Schrader Ghent, NY | Finally Mine Farm LLC Alliene Applebee Westerlo, NY |
| Mohican Polled Herefords Glenmont, OH | Gold Nugget Farm Loren Haerod Canandaigua, NY | HP Herefords Armand Patnaude Rupert, VT | TNT Leighow Farm Todd Leighow Millville, PA |
| Kevin Solek Solek Farm Southwick, MA | Nicholas Rossi Rossi Farm Red Hook, NY | LT South Dakota Farm Larry Pursel Bloomsburg, PA | Maxell Leary Pine Plains, NY |

Please visit our website at www.nyhba.com for more details on each of these upcoming events
or for information on becoming a member of our organization
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Address _____ City _____ State _____ Zip _____

County _____ Phone _____ E-Mail _____

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Penn Yan, NY 14527
315-536-2769
tdennis@trilata.com

Mayer Cattle Farm
John Mayer
8004 Meacham Hill Road
Salamanca, NY 14779
716-984-9593
jmayer@mayerbrothers.com

Rambling M Farm
Bill & Chris Metch
3208 State Hwy. 206
Bainbridge, NY 13733
607-967-3020
wmetch@stny.rr.com

SK Herefords LLC
Keplers & Dave Schubel
11021 Ryan Road Medina,
NY 14103
Phil- 716-560-4480
alana.kepler@gmail.com

Spring Pond Farm
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4385 Italy Hill Road
Branchport, NY 14418
315-856-0234
hereford@frontiernet.net

Wild Geese Farm
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8499 Agett Road
Franklinville, NY 14737
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lao3@cornell.edu

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jkwpolledherefords@gmail.com

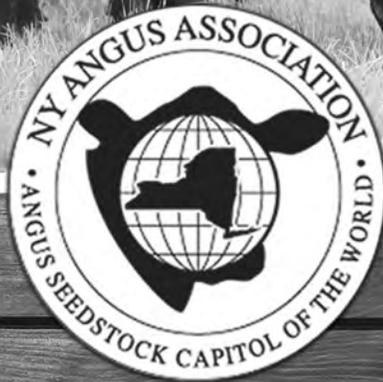
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Wintering Bred Heifers

By : Heather Smith Thomas

Continued from Page 15

tub out there without monitoring, you don't know if they are over-eating or under-eating, or if aggressive individuals are consuming more than their share. If the cattle are consuming too much or too little, call your feed or mineral rep, to re-mix the ingredients to slow or speed their consumption," says Williams.

"Alfalfa hay is often the best protein/mineral supplement, but it depends. If you have to start a tractor or truck every morning (or even every other morning) to feed alfalfa, it may cost more in time and fuel than putting out protein or mineral supplement tubs that last many days." If cattle are wintering on pasture in terrain where you can't take a truck or tractor, supplement tubs or blocks that can be transported with an ATV might be more feasible.

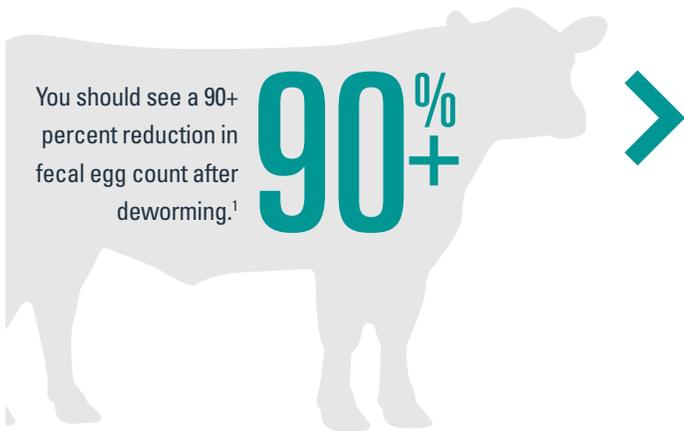
Other winter management considerations include a general health program with timely vaccinations, and parasite control. Deworming/ delousing may be beneficial before winter, so cattle aren't carrying heavy parasite loads that rob them of nutrients and make them more vul-

nerable to disease if they lose body condition.

"Work with your vet to come up with a good health management plan. This includes preg-checking and evaluating results. If you have a lot of heifers and your calving season is more than 100 days, you may want to divide them into an early-calving and a later-calving group and feed them differently. If you have a bunch that will calve later than you'd prefer, you may decide to market those to someone who calves later. If they don't fit your operation they may work better for someone else," says Williams.

Heifers are an unknown in terms of what they will produce and how easily they will calve. This first pregnancy is an important step to see if they will end up in your herd, and is part of the selection process—whether they calve easily, mother their calves, raise a good calf and breed back on time. You want to give them every chance to do that. "It ends up being survival of the fittest, for what fits your place and your management system. Thus you need to monitor your heifers and make appropriate management decisions," says Williams.

IS YOUR DEWORMING PROGRAM WORKING?



You should see a 90+ percent reduction in fecal egg count after deworming.¹

90%+

If not, the deworming treatment was a failure and should be investigated with your veterinarian to determine if improper dosing and/or resistance has affected the outcome.

The following can happen due to subclinical worm infections:

- Decreases in feed intake, average daily gain and milk production
- Poor immune response to viral vaccines and diseases
- Resistance to dewormers may keep increasing

To see if your deworming program is at least 90 percent effective, work with your veterinarian to conduct a Fecal Egg Count Reduction Test.

There are three classes of dewormers approved for use in U.S. cattle – benzimidazoles, endectocides or macrocyclic lactones, and imidazothiazoles. The two most commonly-used are endectocides and benzimidazoles.

For maximum efficacy, use two classes of dewormers at the same time.

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COMBINATION OF SAFE-GUARD OR PANACUR PLUS ENDECTOCIDES:

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Consult your veterinarian for assistance in the diagnosis, treatment and control of parasitism.

Safety information available at www.SafeGuardWorks.com

* Merck Animal Health maintains the world's largest FECRT database to monitor field use efficacy of anthelmintic classes. Through 2018, there were 24,186 samples were analyzed – 12,171 pre-treatment and 12,015 post-treatment.

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1. Dobson R., Jackson F., Levesque B., Boesler B., et al. Guidelines for fecal egg count reduction tests (FECRT). World Association for the Advancement of Veterinary Parasitology (WAAVP) (2011) Proceedings: 29th International Conference of the World Association for the Advancement of Veterinary Parasitology.

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