

NEW YORK **Beef Producer**



NEW YORK BEEF
PRODUCERS' ASSOCIATION

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UPCOMING EVENTS

March

March 11- Adding Value To Your Marketing Display. See website for details!

March 12- NY Beef Council Virtual Beef Tour & Competition Entry Deadline

March 15- Last day to complete Agriculture Risk Coverage Enrollment

April

April 1- Ads for May/June Newsletter Due

April 24, 25, 26- Spring Preview Junior Beef Show @ Genesee Co. Fairgrounds

May

May 1- Herd Builder Sale, Canandaigua, NY



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Special Announcements and Events

Brenda Bippert Retires as NYBPA Executive Secretary



Thank you for your years of dedication and service!



My name is Ashley Simmons and I'm excited to join the NY Beef Producers as your Executive Secretary! I was born and raised in Warsaw, NY on a small beef farm that my parents still own and operate. My grandfather gifted a Limousin heifer to me at eight years old to take to the county fair and that's when my love of cattle began. I continued to grow my herd until 2010 when I graduated high school and dispersed my herd to help pay for college. I graduated from SUNY Cobleskill in 2013 with a bachelor's degree in Agricultural Business Management. After college, I moved back to Warsaw and began my career with Growmark FS in Gainesville where I'm the Assistant Location Manager. Since then, I've earned a master's degree in Business Administration and national recognition as a Certified Crop Advisor. Presently, I'm in the process of rebuilding my herd that began with the purchase of a Simmental heifer in 2014. I still reside in Warsaw, only about two miles from where I grew up. I am looking forward to meeting and working with you!

President's Message



Thank you all for electing me President of our organization. It is an honor to be involved with such a great group of people who are so passionate about the beef industry.

As I begin my role as president, I need to give an enormous thank you to Brenda Bippert and John Kriese for their years of service, dedication and mentorship to NYBPA.

I'd also like to take this opportunity to welcome our new Executive Council members: Ashley Simmons-Executive Secretary, Skip Lear-Vice President and Amanda Dackowsky-Secretary.

We all know change is not easy, especially when it seems forced upon us at times. Fortunately, this great organization will navigate and survive the changes we are facing. Because we've had to cancel some of our typical fund-raising efforts, I encourage everyone to support the new Meat Raffle Fund Raising Campaign so we can continue to provide our membership with what we are accustomed to: Simply Sharing The Love For Cattle..

Keep Them Warm!

Ted

Cover Photo - Picture From Photo Contest By: Vicki Kuipers

"Black cow running in snow"
Congratulations, Vicki!

Welcome 2021 NYBPA New Members

- 3- Dave Ackerman, Black Squirrel Farm, 1313 Pittsford-Mendon Road, Mendon, NY 14534
- 5- Mary Calhoun, PO Box 2, Brookfield, NY 13314 315-899-3335
- 3- Jeff Rautenstrouch, 7523 Mt. Morris-Nunda Road, Mt. Morris, NY 14510 585-770-4140
- 3- Matthew & Jennifer Gasper, 8618 Ridge Road, North Rose, NY 14516
- 3- Meghan Gerlock & Kyle Coryn, Coryn Red Cattle Co., 3171 Freshaer Road, Canandaigua, NY 14424 585-698-7345
- 12-Tammy Anderson, 2399 St. Hwy. 67, West Charlton, NY 12010
- 11- Clayton Washburn, Whiskey Mountain Farm, 690 Co. Hwy. 3A, Unadilla, NY 13849 607-226-4652
- 1- Morgan & Diane Wolcott, Brook Overlook Farm, 6940 Rt. 20A, Perry, NY 14530 585-233-3310
- 1- Rob & Mel Simmons, Bayview Farm, 4345 Greenbay Road, Warsaw, NY 14569 585-297-4936
- 2- Bradley Griffith, Double L Acres, LLC, 4379 Butman Road, Kennedy, NY 14747 716-499-4826
- 13- Michael Hahn, MH Cattle Co., 32 Wahl Road, Jeffersonville, NY 12748 845-701-9582
- 1- Joseph Kwilos, Kwilos Farms, 1177 Church Road, Angola, NY 14006 716-698-3373
- 2- Ryan & Heidi Hanft, Hanft's Hickory Hill Farm, 9919 Utleigh Road, East Otto, NY 14729 716-796-8559
- 3- Ben Kenney, 3RJ Genetics, 4361 Huston Road, Geneseo, NY 14454 207-314-7103
- 6- William Ohls, 1472 County Road 38, Bainbridge, NY 13733
- 10- Kevin J Putman, Putman Farms, 672 State Highway 29A, Gloversville, NY 12078 518-705-1442

Referring New Members is Rewarded in our Incentive Program see the web site for info.



THE TRAIL BLAZER

When I started to write this I thought it would be easy, but boy was I wrong. Brenda Bippert is a true Trail Blazer. I knew who Brenda was before she started dating her husband Warren about 30 years ago, but I have really gotten to know her since then, as I get to stay at their house about once a month and sometimes 2 or 3 times a month. I knew for the beginning she was SPECIAL because my best friend told me so, and he has never steered me wrong. I believe they have been married 22 years. In that time period, and for almost half of that, she has been the executive Secretary for the New York Beef Producers. She works everyday on the family farm, WBB Farms (Warren & Brenda Bippert), in Alden, NY with her husband, their children and grandchildren, I could go on and on about this family to no end, but I want to make sure you all know that Brenda is a very SPECIAL person.

About three years ago Brenda asked me if I would be interested in being President of the NYBPA? I had just finished my Presidency of the American Angus Association and 9 years on that board so I was not looking for another board job. I have to admit that if it wasn't her I would not have taken the position. In hind sight I am very glad that I did, as she made me look good. But having known her and Warren forever I knew she had me covered and did she ever. As a true Trail Blazer Brenda more than doubled our membership and calmed some choppy waters she inherited. I could go on endlessly with things she has done to make this organization great and keep me out of the ditch. Brenda Bippert is one of the strongest people I know with a clear vision about the future. And now as she retires, it is now time for her and Warren to dedicate more time to all the kids. **Brenda we can't thank you enough!**

Phil

PS: You are a true Trail Blazer as you have kept Warren straight for all these years.

Why Create A Relationship With Your Veterinarian

By: Dr. Melanie Hemenway DVM

It is 11:00 at night and your finest cow is down and straining, it has been 4 hours since her labor began, and your concern is growing as there is no progress. This is a true emergency. You feel comfortable enough to clean her up and reach in, however, you do not feel the normal 2 feet and nose. Who do you call? This is where a relationship with a veterinarian pays off, otherwise it may be difficult to coax a veterinarian out to your farm if they have never been to your operation.

This is an obvious advantage of having a relationship with a veterinarian. But there are many more advantages of having a continuing relationship with a veterinarian. They become part of your animal management team to maintain/improve your cattle health, productivity which improves your bottom line no matter the size of your herd.

Here are some advantages of that relationship:

- Identifying preventative measures to improve herd health such as vaccinations – what to use and when to use them for your particular herd. Preventative measures can save a lot of money in reduced drug costs, better animal health and growth.
- Advice on proper drug choice and drug use. For example, is that bottle of Penicillin from the feed store effective against pneumonia? (The answer – NO) Using the wrong drug or incorrect dosage and how it is administered can lead to poor outcomes, increased chance of drug residues, and increased antibiotic resistance. A veterinarian can help with recommendations on what drugs are most effective for properly diagnosed issues in your animals.
- Advice on facilities, cow comfort, nutrition, lameness, welfare, etc.
- Advice on biosecurity, risks that your farm may have for diseases to enter and/or spread on your farm.

Knowing what diseases to be looking for and how to control them if you find them is important to prevent diseases such as Johne's or BVD from becoming a major financial drain on your operation. What to look for in a herd veterinarian? The "fire-engine" veterinarian that only does sick cow and emergency work is disappearing. More veterinarians are focusing on consultation, routine pregnancy/health checks and overall farm management and records review in addition to the sick animal and emergency calls. Looking for a veterinarian who can help you with the "big picture" will offer you more resources and guarantee you will have someone to call when needed. Most veterinarians will want to visit your farm and walk through your facilities and discuss your management and concerns to validate the relationship. This meeting should take place at least annually so the veterinarian can remain knowledgeable about your operation.

Assistance for farms to help establish and maintain a veterinary relationship can be found through the New York State Cattle Health Assurance Program (NYSCHAP). This program is a voluntary cattle management program for disease and herd management. The program will help defray costs of a farm meeting with their herd veterinarian on an annual basis. This will also allow a review of potential risks for disease, discuss health concerns, and create a plan for moving the farm forward to improve herd health and productivity. For more information on NYSCHAP, contact Melanie Hemenway at melanie.hemenway@agriculture.ny.gov or check out our website.



NEW YORK ANGUS ASSOCIATION

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Love and Beef Were in The Air in February

NYBC hosted a pre-Valentine's Day virtual beef cutting event designed to teach consumers how to cut a "Sweetheart Steak" from the beef rib. The event received positive feedback with one attendee sharing, "thank you so much for this. It was by far the single best virtual event we've attended." A recording of the event can be found on the New York Beef Council YouTube page. The Valentine's Day holiday also served as a great opportunity to connect social media followers with NY beef farmers. Five New York farm couples shared their beef love story and advice for a successful marriage while raising beef and kids together on the farm.

NYBC Serves as Premier Resource for Beef Marketing

Throughout the winter months New York Beef Council offered three, free webinar sessions for beef farmers marketing and selling beef locally. The three-part series included sessions on: *Learning Your Beef Cuts, Marketing & Cooking Underutilized Cuts*, and *Adding Value to Your Marketing Display*. NYBC has a library of beef marketing materials, infographics, and cooking information at the ready for farmers to utilize in marketing their product and communicating with customers. Visit New York Beef Council's YouTube channel to view the recorded webinar sessions and visit the Farmers' Fencepost at nybeef.org to order free marketing materials.



Watkins Glen International Partners to Promote Beef



The New York Beef Council is excited to partner with Watkins Glen International (WGI) to reach NASCAR fans and regional visitors alike. To build upon the success of the Beef. It's What's For Dinner.® 300 race, that was sponsored by the Federation of State Beef Councils, NYBC is partnering with WGI. The social media campaign will include a co-branded sweepstakes the sharing of beef recipes throughout the summer months leading up to race day and additional popular regional events hosted in Watkins Glen.

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It's Time to Update your BQA Certification

All BQA Certified Producers need to re-certify every three years. Re-certification provides the opportunity for producers to review BQA practices on their farm and continue to increase their knowledge to provide a safe, wholesome product that is raised responsibly. Meetings that qualify must include a presentation relating to one of the BQA key principles and may be hosted by your veterinarian clinic, pharmaceutical rep, or local extension office. If you are questioning if a meeting will serve as recertification please feel free to contact one of us.

Re-certification Easy as 1-2-3!!!

Here are the 3 steps required to complete BQA Re-certification:

Step 1: Complete one of the following options for Continuing Education credit:

Individual consultation with your veterinarian covering antibiotic use, drug residues, injections, herd health plan, or other topic at discretion of your herd veterinarian. Veterinarian must fill out information on bottom of the VCPR form and sign. NYSCHAP participants: Yearly review with state and local veterinarian is acceptable.

Attend an educational meeting (45 minutes or more) on a topic related to care and husbandry, feedstuffs, feed additives and medications, processing and treatment records and/or injectable health products.

Online Re-Certification Go to www.nybeef.org. Visit the "Farmers Fence Post" where you will find the Beef Quality Assurance page, scroll down to find more information about Re-Certification. There you can complete the online re-certification option.

Document your completed Continued Education on the BQA Re-Certification form.

Step 2: Review and sign the BQA Contract on the BQA Re-Certification form.

Step 3: If you are pursuing NYS Level II certification, have your Veterinarian complete the VCPR portion of the BQA Re-Certification form.

Return the completed Re-Certification Form to the NYBC office, 6351 NYS Route 26 South Rome, NY 13440. After all forms are received your record will be updated, be sure to include an email for certification download and future updates.

If you have questions please call or contact Katherine Staiger at 315-339-6922, kstaiger@nybeef.org or Nancy Glazier, (585) 315-7746, nig3@cornell.edu.

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Three Keys to Quality Colostrum for Beef Calves

Source Boehringer Ingelheim
Jan 22, 2021

Unlike many other mammals, when calves are born, they enter the world lacking any immunity to disease. To build up the defenses they need, calves are wholly dependent on colostrum from their mothers. And the instant a calf is born, a clock begins ticking on its colostrum intake that can have lasting effects on its health and productivity, says Peggy Thompson, DVM, Boehringer Ingelheim.

“Receiving adequate colostrum during those first 24 hours will have a lifelong impact on a calf in terms of its ability to fend off disease, put on weight, and in the case of heifers, calve early,” Dr. Thompson said. “And when it comes to transferring maternal antibodies from the cow to the calf, 24 hours is even too late.”

Dr. Thompson stresses that producers should do their best to ensure calves are up and nursing within two hours of being born.

“After just six hours, a calf’s gut begins to change, making it more difficult to absorb the immunity-boosting antibodies found in colostrum,” she said. “As we’ve learned more about colostrum over the years, the general practice has gone from making sure calves are nursing within the first 24 hours, to 12, to six and now the recommendation is two hours.”

In addition to antibodies, however, calves also receive critical vitamins, minerals and fats from their mothers’ colostrum, so colostrum quality is another factor to consider and one that producers can impact positively.

Three keys to quality colostrum

“Nutrition is huge,” said Dr. Thompson. “If a cow is in poor body condition, then her body is going to use any nutrition for itself before making colostrum.”

Dr. Thompson recommends working with a nutritionist to be sure pregnant cows are getting what they need in their diets heading into calving.

Continued on Page 15

Three Keys to Quality Colostrum for Beef Calves

(cont'd. from pg. 14)

Vaccinating, or giving a booster vaccine to cows prior to calving, is another way to ensure plenty of antibodies make their way into colostrum. Dr. Thompson recommends administering vaccines about five months prior to calving as part of a fall pregnancy check with a veterinarian, but no later than two months prior, to ensure there's adequate time for the antibodies to be passed into the colostrum. Killed vaccines are especially efficient at encouraging antibody production prior to calving, Dr. Thompson said.

Calving in a relatively warm and clean environment can also have an impact on a calf's ability to fend off diseases early on.

“If you're calving into a muddy mess, then it doesn't matter how many antibodies that calf gets from its mom,” Dr. Thompson said. “The infectious agents in that mud can overcome a calf's immunity. Nothing replaces good management practices.”

Another benefit of conducting a pregnancy check in the fall is that veterinarians can give producers a more accurate idea of when a cow will give birth, which can allow producers to be ready to monitor colostrum intake and step in if problems arise.

Warning signs

If calves begin showing signs of scours or pneumonia anywhere from 24 hours to 3 weeks of age, it could signal they're not receiving adequate colostrum—both from a quality and quantity standpoint.

When this occurs, the best thing producers can do to verify that the problem is indeed with the calf's immunity is to work with their veterinarian to do a blood test, ideally in the first few days of a calf's life. This way, if there is a problem there's still time to address it. If several weeks or a month have gone by, it makes it more difficult to pinpoint the real issue.

Traditionally, blood tests in cases like these have measured a serum protein that can sometimes give false positives or show that a calf has adequate immunity when in reality it does not. More recently, veterinarians have begun measuring the actual antibodies calves receive from their mothers, which are called immunoglobulins or IgGs. IgG tests are more expensive than traditional blood tests, but are able to provide more accurate results.

If tests determine there is a problem with a calf's immunity, producers should work with their veterinarian to determine if a packaged colostrum replacement could help, Dr. Thompson said.

With the right tools, good management practices and a watchful eye in the hours and days following calving, producers can put their calves on track for lifelong productivity by helping them get the colostrum they need.



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A VIEW FROM THE TRACTOR SEAT By Paul Trowbridge

This month the view is a little foggy trying to see into the future is much harder than usual. So today I started something that gives every person I know a new outlook. I sat down with my new seed catalogs and started to pick out what we are going to plant on our farm this year. I'm always amazed to see the new seed varieties and do some research. There are some varieties my grandfather grew but some I've never heard of. It gets your mind on where you will plant a certain seed, what we have to get done to the soil before we plant-soil samples and the like.

Even when it's still winter and cold weather it can let us dream of spring fresh plowed ground and the smells of spring. With the pandemic this year and all its challenges, we all in agriculture know spring is coming; one of the best times of the year new thoughts new seeds and great optimism. I will probably fill out my seed order today, but as I have learned from past experience, I won't mail it today. I will wait a week and go over it again when I am not so excited and more realistic.

So if your having a hard day and are a little hesitant about the future, grab your seed catalogs turn up the thermostat in the house and think about spring. It will brighten your day and take your mind of the pandemic. There is nothing that makes people feel better than a nice spring day and the first dandelion on your lawn (it also makes my bees excited).

Remember don't mow the dandelions and please don't spray your lawn. Nobody needs chemicals near your house. Please stay safe and healthy so we can enjoy spring it's not too far away.

Thanx For Readin

Paul

P.S. The closer to the hive, the sweeter the honey

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Feed at Night, Calve During the Day

Source Adele Harty, SDSU Extension Cow/Calf Field Specialist
Jan 20, 2021 Updated Jan 20, 2021

As cattle producers begin thinking about calving season and management practices to ease the work load a bit, night feeding is something to be considered. Producers have questioned whether or not time of feeding affects time of calving, and the answer is “Yes.”

Research indicates that feeding cows later in the day and evening will increase the number of calves born during daylight hours, when it is typically easier to keep a close eye on them. Gus Konefal, a rancher in Manitoba first developed this feeding method after he discovered that 80% of his cows calved between 7 a.m. and 7 p.m. when they were fed later in the day. Konefal’s method included a twice a day feeding, with first feeding between 11:00 a.m. and noon and second feeding between 9:30-10:00 p.m.

Similar research at Iowa State University using the Konefal feeding system, but only feeding one time per day at 4 p.m., starting 2 weeks prior to the expected start of calving, resulted in 82% of cows calving between 6 a.m. and 10 p.m. In addition, calves born between 5 a.m. and 11 p.m. (75% of the 24 hour day) was 91%. Therefore, only 9% of calves were born outside the window when traditional calf checks are performed. An important thing to note is that when heifers were separated from the data set and analyzed, 90% of the heifers also calved in this same time frame. A survey collected from 15 beef producers in Iowa and Missouri reported feeding once daily between 5 p.m. and 10 p.m. resulted in 85% of cows calving between 5 a.m. and midnight. Compare this data to cows not on the Konefal feeding system in the same herds that were calving 50/50% day and night.

Researchers at USDA-ARS at Miles City, MT completed a three-year study evaluating differences in feeding time on calving time, but the numbers were not as dramatic as Konefal and Iowa State data. However, there was a consistent 10-20% decrease in the number of cows calving between 10 p.m. to 6 a.m. in the late fed cows compared to the early fed cows.

Here are some points to remember if Konefal calving will be implemented:

Research has indicated that for this method to be most effective, it should be started one month prior to calving, but shorter duration before the start of calving will still have some effect.

Iowa State advises staying as close to the same feeding schedule and feed amount as possible each day. Deviating more than 15 minutes or providing too much feed will yield less desirable results.

Maintain regular night checks. Konefal calving may simply mean that there will be less work to be done between checks due to fewer calves born during the night.

It works best in a drylot situation where all feed is provided. Desired effect in a grazing situation may not be seen unless supplemental hay or timing of grazing can be regulated.

Weather can play a role in effectiveness. Before or during storms, cattle may not come to the bunk to eat and may be more likely to calve at night.

Additional research indicates that a first calf heifer that calves during the day will tend to calve during the day the remainder of her productive years.

This method of management may help to decrease the number of nights spent up waiting for cows and heifers to calve by helping to move more of the calving to daylight hours.

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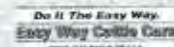
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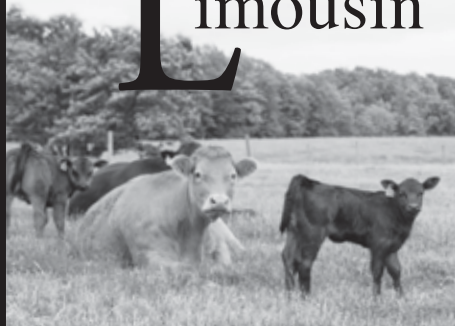
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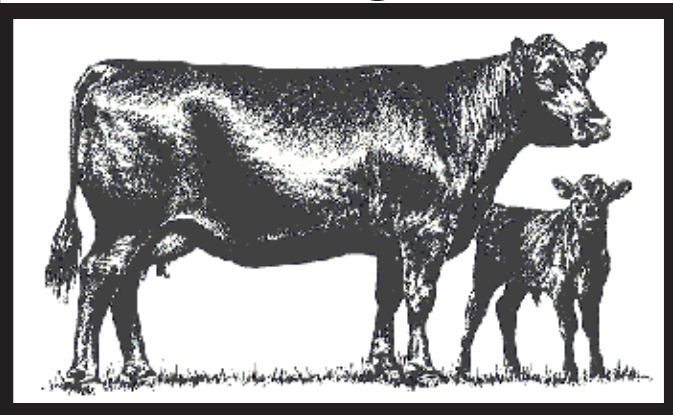
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