

# NEW YORK *Beef Producer*



**NEW YORK BEEF**  
PRODUCERS' ASSOCIATION

May/June 2023

Volume 39 - No.3

Official Publication of New York Beef Producers' Association  
and New York Junior Beef Producer's Association



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## INSIDE THIS ISSUE

New Members & Presidents Message.....	pg. 3 & 4
Beef Producers Bulletin.....	pg. 5
Regional News.....	pg. 6
Supreme Program/NYS Fair.....	pg. 10 & 11
BQA Info.....	pg. 12
Bippert & Kelley Obituaries.....	pg. 13
10 Tips for Summer Grazing.....	pg. 15 & 17
NYBC News.....	pg. 24 & 31
Prep for Transition from OTC.....	pg. 26
Succession Planning.....	pg. 28 & 29
View from Tractor Seat.....	pg. 30
Junior Happenings.....	pg. 32
Enemy Within Us.....	pg. 35 & 36
BBQ Brisket Sandwich Recipe.....	pg. 36
Classified Ads.....	pg. 40

## UPCOMING EVENTS

### MAY

May 6 - Herd Builder Sale  
May 6 - Meat Raffle Drawing

### JUNE

### JULY

July 1 - Newsletter Deadline

### AUGUST

August 29 - Beef Day @ NYS Fair  
August 29 - Supreme Show @ NYS Fair



For more events check out our web site -  
[www.nybpa.org](http://www.nybpa.org)  
Facebook -  
[www.facebook.com/nybeefproducers](http://www.facebook.com/nybeefproducers)

### The NEW YORK BEEF PRODUCER

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**Deadline for next issue is JUNE 1st.**

This will be firm so newsletter gets out on time.

For more information contact:

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**Cornell Advisor:**

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**Executive Secretary:**

Amanda Dackowsky, Perrysburg, 716-432-9871

## REGIONAL DIRECTORS

Region 1- Tyler Strub, Andy Beach, Alana Welker

Region 2- Ted Card, Chelsey Nelson,  
Sherry Charlesworth

Region 3- Allison Thomas, Amanda Schwartz,  
Karen Clark

Region 4- Barb Benjamin, Jill Harmon

Region 5- Tim Pallokat, Clint Sampson, Donna Stone

Region 6- Ben Brooks, Brandon Riehlman,  
Glenn Forshee, Marissa Phelps

Region 7- Dean Wheeler, Larry Laribee,  
Mellissa Spence

Region 8/9- Craig Southworth, Joe Eisele

Region 10- Sarah Hardy, Amanda Larrabee

Region 11- Dirk Schubert, Nanette LaTourette,  
JoAnne King

Region 12- Robert Church, Ryan McLenithan,  
Rylie Lear McLenithan  
Erin Perkins

Region 13- Rich Blazeski, Ed Moran,  
Mackenzie Chauncey

Region 14- currently vacant

## NY BEEF COUNCIL

**Executive Director:**

Ashley Russell, arussell@nybeef.org, 315-339-6922

**NYBPA Representatives**

Joe Mueller III, Jamesville, 315-396-7685

Peter Lehning, Honeoye Falls, 253-961-3743

## NY JUNIOR BEEF ASSOCIATION

President/NYBPA Rep- Evie Groom

Vice President- Rebecca VanCamp

Secretary- Travis Clark

Treasurer- Talia Pallokat

Reporter- Taylot Pallokat

Jr Advisor - Sara Fessner

## NYBPA OFFICE

10040 Hooker Hill Road Perrysburg, NY 14129

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Email: nybeef@nybpa.org

Web site: www.nybpa.org

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## Supreme Beef Female Program



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## County Show Supreme Awards



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# WELCOME New Members

- 1 - **Patrick & Crystal Casper** | Casper Farms | 6671 E Main Street Stafford, NY 14143 | 585-478-6326  
1 - **Luke & Felicia Greis** | LFH Cattle Company | 1589 Graff Road Attica, NY 14011 | 315-481-6914  
2 - **Jonathan Lippert** | Lippert Family Farm | 3175 Hooker Road Sinclairville, NY 14782 | 540-205-5840  
2 - **Zach & Nicole Starceski** | Star-Dam Farms | 9049 Cherry Hill Road Clymer, NY 14724 | 716-237-0347  
2 - **James & Heather Weber** | 4857 Humphrey Road Great Valley, NY 14741 | 716-244-8159  
4 - **Evan & Alicia Bingman** | Bingman Family Farm LLC | 11963 Cadwell Rd. Bliss, NY 14024 | 716-353-1936  
4 - **Dana Krisher** | Country Crossroads Feed & Seed | 115907 County Route 119 Addison, NY 14801 | 607-281-5904  
5 - **Keith James** | James Williams Farm | PO Box 281 Verona, NY 13478 | 315-264-0415  
5 - **Allen Lansing** | 1935 Merry Hill Road Boonville, NY 13309 | 315-338-3424  
5 - **Bryan Pinckney** | JBS | Memphis, NY 13112 | 315-263-0150  
6 - **Victoria Pezzino** | Greene Pasture Ranch | 311 Cahoun Road Greene, NY 13778 | 607-237-1924  
6 - **Theron Proskine** | JBS | 134 Foote Road Sherburne, NY 13460 | 607-244-5185  
10 - **Empire Livestock LLC** | Herkimer County | PO Box 117 Loganton, PA 17747 | 315-985-5110  
11 - **\*Bailey Wood** | Wood Farm | 94 Scofield Road Walton, NY 13856 | 607-434-0045  
12 - **Thomas Hanson** | Hanson Farms Angus | 189 Clarks Chapel Road Nassau, NY 12123 | 518-860-3112  
13 - **Paul Colucci** | Full Moon Farm | 31 Steves Lane Gardiner, NY 12525 | 518-441-9299  
**Out-of-state - Duff L. George** | JBS Regional Beef | 980 Creek Road Carlisle, PA 17015 | 717-594-8630

*\*denotes a former junior member who has joined the adult association  
Number before the name indicates which region new member joined.*

***It is regional meeting season.  
Now is a great time to get  
new members to join and for you to  
take advantage of the Membership Incentive Program!***

## **Membership Incentive Program**

### **Referring New Adult Members is Rewarded in our Membership Incentive Program**

- 1 member - \$10 toward NYBPA merchandise or advertising.
- 2 members - \$20 toward NYBPA merchandise or advertising.
- 3 members - \$30 toward NYBPA merchandise or advertising.
- 4 members - \$40 toward NYBPA merchandise or advertising.
- 5 members - 2 registrations to NYBPA Annual Conference  
or \$60 in NYBPA merchandise or advertising.

*Each new member over 5- Adds \$10 in NYBPA merchandise, advertising or applied to  
Annual Conference Weekend Registration/Meals in January.*

**10 members- 1 free Hotel Night at the Annual Conference**  
*Mix and Match your awards after 10 new members.*

# NYBPA President Message



I hope that by the time you read this everyone's mud is starting to dry out and you are able to start your spring work. I know the mud has been a challenge for most of us in NY. May and June are very crucial months for planning the success of the up and coming year. Crops need to be planted in a timely fashion and hay needs to be harvested to get the optimum nutrients out of it. Preparing pastures and getting the breeding plans in order. With that being said there are a lot of upcoming events in our organization. We have one of our biggest fund raisers "Freezer Full of Beef" raffle. This fundraiser helps keep our organization going through out the year and promotes our best product - Beef. The winners will be drawn on May 6th before the Herd Builder Sale held in conjunction with the Trowbridge Family Bull Sale at Canandaigua Stockyards. We have also begun planning for the the 2024 Annual Conference held in January in Syracuse. If you would like to help plan, get a hold of Amanda.

Thanks,  
Skip Lear

## COVER PHOTO

*Congratulations*



*Rylie!*

Cover Photo:  
Cattle from Majin That Farm,  
Cambridge, NY, pictured by Rylie  
Lear McLenithan.

2022 Photo Contest sponsored by  
**KENT NUTRITION GROUP**



## GENERAL NEWS

Friday, April 14th in Hershey, PA, Amanda Dackowsky of NYBPA, Bill & James Morrow of Ghost Light Farm, Cambridge, and Chrissy Claudio of the NYBC participated in the 2023 Northeast Beef Producers Workshop. This program was hosted by the NE Beef Promotion Initiative. The program was well received by producers spanning 5 states in the Northeast. Participants had the opportunity to meet each other and share their involvement in the beef industry. They also listened to South Dakota rancher, author, and motivational speaker, Amanda Radke and did an informal roundtable with Hershey Country Club chef and local beef farmer, Rob Hess of Bow Creek Farms where they spoke on how they work together to market beef to country club members.



*Pictured L to R:  
Amanda Dackowsky,  
Bill Morrow,  
James Morrow,  
& Chrissy Claudio*



# The Beef Producers Bulletin



**LAST CHANCE for 2023 Meat Raffle!** - Please turn in all sold ticket stubs and money ASAP. Raffle drawing will take place Saturday, May 6th at the Herd Builder Sale. Winners will be announced shortly after.



**SUPREME SHOW** - County fairs are just around the corner which means it's time for the 2023 Supreme Female Program. Please see updated rules and information as well as 2023 program sponsors on page 10 & 11.



**HERD BUILDER FEMALE SALE** - Saturday, May 6th at Canandaigua Stockyards. See catalog on our website and Facebook page!



**NEW WEBSITE** - NYBPA is launching a new and improved website soon! Please be patient as we work through the technical side of the website change.

## Report from the Executive Secretary

Hello NY Beef Producers,

As I write this report, we are currently at 404 members for 2023. My goal is to reach 500 so I will continue to work hard on membership! We have been busy with the very successful annual conference and NY Farm Show events. Complete financial reports on both will be presented at the next council meeting, April 29<sup>th</sup>. Please check the website for the meeting minutes to get those reports. Also watch out for new directory to arrive around May 1<sup>st</sup>! If you would like extras to hand out to your local ag businesses, please let me know.

On Friday, April 14<sup>th</sup> I had the opportunity to go to a workshop hosted by the Northeast Beef Promotion Initiative in Hershey, PA. It was only a half day event, but such a great program! Over 50 beef producers were in attendance, representing 5 different states. The best part of the program was getting to hear Amanda Radke speak. Amanda is a South Dakota rancher who is a motivational speaker, author, and advocate of beef. She gave an exceptional talk on finding common ground to better connect with consumers to be able to effectively tell our beef story. Amanda started off by telling us about a summer internship she did after high school in Washington D.C. This rural SD rancher was roomed with, of all people, a well-spoken, passionate, vegan activist from New Jersey. What on Earth would they have in common? According to Amanda, not much, but it wasn't long before she realized that what they did have in common was their dedication to animal welfare. Amanda's story really resonated with me especially in a time like now where we have consumers who are getting further removed from agriculture yet have an unlimited supply of information on agriculture (both true and false).

In an industry where we have so many obstacles and challenges to overcome, instead of focusing on our differences, instead of being on the defense, we should first try to find common ground. If we find where we can connect with a consumer, then maybe our beef story may be well received and more memorable. We all have our own story, but maybe we should tailor our story to those we are talking to- whether that is a new customer, your local politician, the person sitting next to you at the doctor's office, or even your middle schooler's classmate/friend. The reality is that we are in an industry that is constantly on the radar for animal welfare concerns, for nutrition and food safety, and for environmental issues. We are also in an industry where the voting public can influence our individual farm management practices. That is a voting public that is unfortunately mostly far removed from agriculture.

Did you know that in the Northeast consumers eat less beef weekly than the total US. And that perceptions around beef are less positive overall than the total U.S. especially around versatility and safety of beef (according to NE Consumer Dashboard Study- August 2021). This means we have our work cut out for us as NE beef producers. Whether you are a cow/calf operation, seedstock producer, feedlot, grain or grass finished, conventional or organic- the time to tell your meaningful and powerful beef story is NOW. You never know if the person standing behind you in the grocery store or the child sitting next to yours in school will be your next big customer, a future sports coach mentor, or the next NY governor. They could be beef's biggest fan or our industry's worst enemy but educating them on the truths of beef is everyone's duty. It will only strengthen our industry and help shield it from the misconceptions that are widely spread by those who THINK they know our story. If you need help telling your story or educating yourself to better connect with beef consumers, please do not hesitate to reach out to me.

I hope to see you at the Herd Builder Sale May 6<sup>th</sup>!

*Amanda Dackowsky*

# REGIONAL NEWS

Full reports and regional minutes can be found on the website or by reaching out to your regional Secretary/Treasurer. If you have any new regional news, please send to [nybeef@nybpa.org](mailto:nybeef@nybpa.org).

**Region 1** – Met for our Annual Meeting on April 11th at the Alabama Hotel in Basom. We had great attendance with 65 members. We covered a variety of topics, and interest in a summer picnic was expressed. Dr. Shannon Carpenter joined us via Zoom to speak on NYSCHAP and the importance of identification in our herds and industry wide. Amy Barkley and Nancy Glazier from CCE, as well as Amanda Dackowsky were in attendance to speak field questions from their respective programs. See website for complete meeting minutes.

**Region 2** – Regional meeting held on March 18<sup>th</sup> in Little Valley. In attendance was about 45 producers. During our business meeting, Chelsey Nelson took on the role of co-director along with Ted Card as director and Sherry Charlesworth as secretary/treasurer. After meeting we listened to Dr. Jerry Rusch of MultiMin speak on injectable trace minerals in beef cattle. We also had a calving presentation by Dr. Shannon Carpenter followed by a hands-on learning experience with dystocia calvings with the new CCE calving dystocia model.

**Region 3** – March 25<sup>th</sup> meeting was cancelled due to low RSVP numbers. Meeting will be rescheduled at some point.

**Region 4** - Had our annual meeting March 18th at Alfred State College. We had about 20 people. Dr. Jerry Rusch talked about nutrition, vaccinations and when to give Multimin as an extra mineral to compliment the vaccinations, calving and breeding seasons. We didn't have anyone interested in becoming an officer. Barb will remain the chair and Jill will remain the secretary/treasurer. We could use a co-chair if anyone is interested. We toured the college farm including the robotic dairy area. Lynn Bliven and Amy Barkley briefly talked about some of their programs. For next year's annual meeting we are thinking about calf dystocia and what to do while waiting for the vet as our topic. Alfred State College has the equipment and staff to do this therefore a date will just need to be scheduled.

**Region 5** - Working on getting a meeting together so new, interested leadership can take over. Some Region 5 members have stepped up and expressed interest in being an officer.

**Region 6** – No report at this time. Will be looking for a new treasurer so if interested reach out to the regional director.

**Region 7** – A regional meeting is in the works so please watch for details on a date and location.

**Region 8/9** – Hoping to coordinate a regional meeting soon. Watch for details on a date and location.

**Region 10** – Planning on trying to get a regional meeting together soon. Watch for details. Looking for a new treasurer- if interested reach out to Sarah Hardy.

**Region 11** – Hoping to have a regional meeting soon so new, interested leadership can take over.

**Region 12** – Nothing new to report – recently held regional meeting where new officers took over. See website for complete meeting minutes.

**Region 13** - Recently held regional meeting. Nothing new to report at this time.



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**BULL SALE May 6, 2023 • FEMALE SALE Sept 16, 2023**

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# **NYBPA Supreme Beef Female Program**

## **One Day Beef Show at New York State Fair**

### **New York State Supreme Champion and Reserve Beef Heifer New York Supreme Champion and Reserve Beef Cow/Calf pair.**

**This program is open to all county fairs in New York State.** Each county fair Supreme Female will receive a banner and a custom sized vest sponsored by businesses or organizations. **County Fair Beef Superintendents must contact the NYBPA Executive Secretary to request a sponsorship for your county fair open beef show. If the fair does not have an open beef show, then the youth beef show qualifies.** You can contact NYBPA by email at [nybeef@nybpa.org](mailto:nybeef@nybpa.org) or phone- 716-432-9871. County Fairs that occur after the State Supreme Show date can still be involved in the program. They will receive sponsorship for the County Supreme Beef Female but will not be in the show at the NY State Fair.

The Supreme Female of each county fair will be invited to join other county Supreme Champions to compete at the "SUPREME CHAMPION BEEF FEMALE SHOW" at the New York State Fair, on Beef Day, the first Tuesday of the fair. PURINA ANIMAL NUTRITION sponsors the Supreme Champions and the Reserve Champions. Supreme Champion Heifer and Cow/Calf will receive \$1000.00 each. Reserve Champion Heifer and Cow/Calf will receive \$500.00 each. Champion and reserve champion winners will also be awarded a trophy from NYBPA (Supreme Champions are revolving trophies) and a banner from the New York State Fair.

#### **OFFICIAL RULES:**

- **You must be a member of either the NYBPA or NYJBPA to participate in the Supreme Show at State Fair. Membership must be paid prior to the Supreme Show. *At the time of winning County Fair Supreme Female, if the winning exhibitor is NOT an NYBPA member, they will need to pay the association membership fee as well as a \$50 show entry fee in order to participate in the Supreme Show.***
- **Ownership of animals should be dated no later than May 1 of the current year.**
- **Competition is open to all beef breed females, Purebred or Commercial, including cow/calf pairs (calf can be male or female). At the Supreme Show cow/calf must compete as a pair and calf must nurse in show ring.**
- **County Fair Supreme Champions are invited for competition at The New York State Fair in Syracuse, on Beef Day. Rules are also listed in the NYS Fair Book. All contestants will compete for "THE NEW YORK STATE SUPREME CHAMPION BEEF FEMALE". The cow/calf show will be held first, followed by the heifer show. ALL PICTURES WILL BE AT THE CONCLUSION OF THE WHOLE SHOW.**
- **This Special Event is a ONE DAY Show. All cattle need to be checked in and on display in the Supreme Show Area of the beef barn by 10:00 AM. The Supreme Show is scheduled to begin at 3:00 PM in the Beef Show Ring.**
- **You must participate in the Parade of Champions on Supreme Show day or you will be disqualified.**
- **During the NYS Supreme Show, once animals get off the trailer, they cannot get back on the trailer until the conclusion of the show.**
- **IAFE Code of Show Ring Ethics will apply.**
- **The rules at participating county fairs will apply when determining their female beef Supreme Champion. For those counties that don't have an open beef show, the youth beef show (including 4-H, FFA or exhibitors under 21 years of age) qualifies for the Supreme Show program.**
- **The judges' decision will be the final decision. It is suggested that the county fair pick a Reserve Champion Supreme Female. In any case a Supreme can't make the Supreme Show the reserve to the said county fair can represent the county. For county fairs that have both Heifer & Cow/calf Supremes it is up to the county to pick which animal will represent their county at the NYS Supreme Show, the other supreme can then be an alternate.**
- **An individual beef female entry can only represent one (1) county fair (can only win one County Supreme award). In the event the same beef female wins again at another county fair, the judge must pick a Reserve Champion of the show, who will receive the awards and honors to compete at State Fair, representing that county fair in the State Supreme Show.**
- **An exhibitor can have numerous candidates in the State Supreme Show.**

#### **\*\*\*\*\*Notice to Supreme Winners\*\*\*\*\***

All supreme winners must submit the Supreme Champion information- Name and contact information of the exhibitor and information on the Supreme Female, including name, DOB, breed, and a picture to: NYBPA Executive Secretary, [nybeef@nybpa.org](mailto:nybeef@nybpa.org) as soon as possible after the show so we can give out info and passes for getting onto the grounds at state fair.

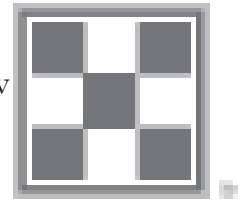
# 2023 SUPREME PROGRAM SPONOSORS



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NYS Fair  
Supreme Show  
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## 2023 NYS FAIR SCHEDULE

### FIRST ROTATION

**Tuesday, August 22** 4:00 pm – 9:00 pm

**Wednesday, Aug. 23**  
9:00 am  
10:00 am  
12:00 pm  
2:00 pm

**Thursday, Aug. 24**  
10:00 am  
1:00 pm  
3:00 pm

**Friday, Aug. 25**  
10:00 am  
1:00 pm  
6:00 pm

**Saturday, Aug. 26**  
9:00 am  
12:00 pm  
1:00 pm

### SECOND ROTATION

**Saturday, Aug. 26** 5:00 pm – 10:00 pm

**Sunday, Aug. 27**  
9:00 am  
10:00 am  
6:00 pm

**Monday, Aug. 28**  
10:00 am  
4:00 pm

**Tuesday, Aug. 29**  
**BEEF DAY**  
9:30 am  
1:00 pm  
3:00 pm

**Wednesday, Aug. 30**  
9:00 am  
4:00 pm  
5:00 pm

### THIRD ROTATION

**Thursday, Aug. 31** 4:00 pm – 9:00 pm

**Friday, Sept. 1**  
9:00 am  
12:00 pm  
2:00 pm

**Saturday, Sept. 2**  
10:00 am  
1:00 pm

**Sunday, Sept. 3**  
10:00 am  
6:00 pm

**Monday, Sept. 4**  
9:00 am  
3:00 pm

### **ARRIVAL OF FIRST ROTATION**

Deadline to Check in Office with Registration Papers  
Youth Showmanship  
Hay Bale Throwing Contest  
Jr. Hereford Show

Shorthorn Open Show – Followed by Shorthorn Plus  
Red Angus Open Show  
Jr. Red Angus Show

Charolais Open Show  
Hereford Show  
Exhibitor Pot Luck Dinner

4H Youth Breed Show/Showmanship  
Release of First Rotation Cattle & Campers  
Barn Closed for Cleaning

### **ARRIVAL OF SECOND ROTATION**

Deadline to Check In Office with Registration Papers  
Jr. Angus Show  
Exhibitor Pot Luck Dinner

Angus ROV Open Show  
Jr, Highland Show

Highland Open Show  
Hay Bale Throwing Contest  
NYS Supreme Female Show

4H Youth Breed Show/Showmanship  
Release of Second Rotation Cattle & Campers  
Barn Closed for Cleaning

### **ARRIVAL OF THIRD ROTATION**

Deadline to Check In Office with Registration Papers  
Hay Bale Throwing Contest  
Youth Showmanship

AOB Open Show  
American British White Park

Simmental Open Show – Followed by Sim-Angus/Sim-Solution  
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# BQA NEWS



## May/June BQA Article

Chrissy Claudio & Nancy Glazier  
NY Beef Quality Assurance  
Co-Coordinators

### **Establishing a Valid Veterinary-Client-Patient Relationship (VCPR)**

If you have a good relationship with your veterinarian, they will be able to help, advise, and guide you to use appropriate medications for your animals. By establishing this relationship, the veterinarian also gains a working knowledge of your management practices. This will soon be essential as the Guidance for Industry #263 goes into effect (see Dr. Hemenway's article for details). Your veterinarian can help you make medical judgments, assist you with withdrawal times, and your recordkeeping system, and can provide "extra-label" drug use when deemed necessary.

#### **An appropriate veterinarian/client/patient relationship will exist when:**

1. The producer (client) may make a diagnosis. The veterinarian has assumed the responsibility for making medical judgments regarding the health of the animals and the need for medical treatment, and the client (owner or other caretakers) has agreed to follow the instructions of the veterinarian.
2. There is sufficient knowledge of the animal by the veterinarian to initiate at least a general or preliminary diagnosis of the medical condition of the animal(s). This means that the veterinarian has recently seen and is personally acquainted with the keeping and care of the animals by virtue of an examination of the animals and/or by medically appropriate and timely visits to the premises where the animals are kept; and when.
3. The practicing veterinarian is readily available for follow-up in case of adverse reactions or failure of the regimen of therapy.

#### **A valid VCPR:**

- Is mandatory if drugs are to be used in an "extra-label" manner on your farm.
- Is mandatory for feed and water-delivered antibiotics.
- Requires that your veterinarian has visited your facility and is personally acquainted with your animal care.
- Requires that the veterinarian is available to follow up in cases of adverse reactions or failures of the regimen therapy.

In NYS to qualify for Level II BQA certification, producers are required to have a VCPR. Maintaining this VCPR is the cornerstone of a herd health management program. Following this relationship ensures that science and professional judgment are used to make decisions that will affect the health of the animal and the safety of the beef. Whether you sell feeder cattle or beef, having professional veterinary oversight is important in maintaining confidence in the beef supply. To learn more about BQA and to download a VCPR form visit:

[https://bit.ly/VCPR\\_Form](https://bit.ly/VCPR_Form). If your veterinarian's office has their own form they would prefer to use that will also be accepted.

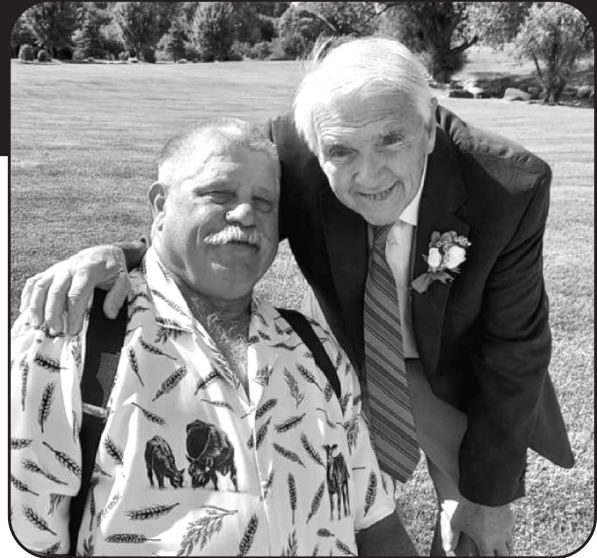
# The Loss of Two Great Cattlemen

**Francis E. "Mike" Kelley**, 82, of Camden, NY; passed away on Thursday, March 30, 2023 in Cobleskill, NY shortly after being diagnosed with ALS. He was born in Camden, NY on October 21, 1940 to the late Francis and Dorothy Kunkle Kelley.

Mike loved his family and farming. Any creature that walked upon the earth, if it needed his care he would offer it willingly and painstakingly. He served his community of fellow agriculturalists as President of the NY Beef Producers Association and was a Director for the NY Angus Association. He was humbled to be honored as NY Cattlemen of the year in 2010. Kelley Stock Farm was proud to exhibit cattle annually at the NY State Fair and earned the honor of Premier Breeder and Exhibitor several times. He passed on this love for farming, beef cattle and meat production to his sons that all continue in that industry to this day, and even some grandsons. He could fix or build anything he decided to and mentored many young people throughout his life in his industrious pursuits. His patience, caring and husbandry will be sorely missed. His grandchildren will always remember him for his indulgence, if they did not want to go to bed he would get them all up for a round of ice cream, fondly renamed cry cream. Mike fulfilled many roles in his 82 years, but when asked, the ones that meant the most to him were son, husband, father, grandfather and farmer.

Mike is survived by his wife, Constance "Connie"; his children, Dean "Kelsey" (Denise) Kelley, Rodney Kelley, Scott (Kathy) Kelley and Karen (Robert) Morgan; seven grandchildren; and two brothers, Danne (Sonja) and Timothy (Carolyn) Kelley.

Per his wishes, there will be no formal services. Mike will be laid to rest in St. John's Cemetery, Camden, NY. Arrangements are in care of LaRobardiere Funeral Home, 109 Main Street, Camden, NY. In lieu of flowers, please consider a contribution in Mike's memory to a local organization in Camden.



**Bippert-Warren L. Jr.** of Alden, NY born May 26, 1955 and entered into rest on March 10, 2023 surrounded by his loving family. Loving husband and best friend to Brenda (Lippert) Bippert; loving father to Candy (JP) Peterson, Heather (Eli) Sugg; Jacob (Meghan Mahaney) Feller and Tate (Megan) Bippert; special family friend Derek (Jocelyn) Gowanlock; the greatest grandfather of 11 wonderful grandkids; dear brother of Nancy (Tom) Kronthaler, Marcia (Robert) Schneeburger, Barb (Duke) Dygert and Dawn (John) Rodgers; predeceased by his father Warren Sr., his mother Eileen and sister Laurel; also survived by numerous nieces, nephews, great-nephew and in-laws. Family will be present to receive friends at the Charles Meyer Funeral Home, 13228 Broadway Alden, NY Friday, March 17th from 1-7 PM. A Celebration of Life Luncheon will be held at the Crittenden Fire Hall on Saturday, March 18th at 11 AM.

Warren was a proud Angus Beef, Hog and Vegetable Producer in Alden. His love for Agriculture influenced many individuals. His smile would lighten up any room. Warren was a member of the American and NY Angus Association, the NY Beef Producers Association, the American Hereford and NY Hereford Breeders Association and the Akron Masonic Lodge 527. In lieu of flowers donations may be made in Warren's memory to the Alden state Bank, 13216 Broadway Alden, NY 14004 for the Warren L. Bippert Jr. Scholarship and Memorial Fund.

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# Dr. Allen's 10 Tips for Summer Grazing Success

*Allen R Williams, Ph.D., Understanding Ag LLC*

## **Tip #1: Do not start spring grazing too early.**

After the winter, most people get very anxious to get their livestock turned onto pasture. They see just a green tinge out there and get the itch to initiate grazing. But grazing young, tender growth can set back your entire grazing season and limit total biomass production significantly. Always be prepared to feed or stockpile graze just a little longer into the spring so you have adequate growth before turning the livestock out. That means perennial pastures with at least eight inches of growth. If you must graze too early, then do what I call a “flash” or “tickle” graze where you move the livestock rapidly through the pastures. But do NOT let them take more than 30% of the total forage biomass on this flash graze. Limiting forage to less than 30% of total biomass will stimulate soil biology and jump start forage growth.

## **Tip #2: Hope for the Best. Prepare for the Worst.**

We grazers tend to be perennial optimists and believe that each year will be better than the last. Sometimes that is the case, but often it is not. When planning your grazing for the year, prepare your grazing plan as if you will experience challenging conditions. Depending on where you are located, that could mean your summer is drier than normal, wetter than normal, hotter or cooler than normal. If any of these events were to happen, how would that impact the way you graze and the number of head you graze? Stock to your worst-anticipated conditions or be prepared to destock as needed. Forced destocking almost always results in an economic loss. Not destocking could cost you even more. If you anticipate you may have to destock, have a plan in place so that you will not sell into a declining market.

## **Tip #3: Do Not Overgraze.**

The most common mistake grazers make is to overgraze their pastures. Andre Voisin, the famous French biochemist and grazer, stated that overgrazing has little to do with the number of animals and far more to do with the amount of time plants are exposed to the animals. If animals remain in any one place for too long, or return too soon, they will overgraze certain plants. One cow grazing a 10-acre paddock continuously all season can kill thousands of plants. In this situation, your pasture is overgrazed while being understocked (unless you are in the western rangeland or desert). However, 1000 cows grazing that same 10-acre paddock for a portion of a day will not kill a single plant. Rather, they will significantly stimulate soil biology and the latent seed bank.

## **Tip #4: Don't Sweat the Weeds**

We worry far too much about “weeds” in our pastures. First, any definition of a weed is purely subjective. If our livestock will eat it, it is not a weed but a forage. Second, the plants we call weeds are growing there for a reason. We created the reason and are responsible for those weeds. Third, many of these weeds have secondary and tertiary compounds (nutritive compounds) that are medicinal and anti-parasitic in nature. When our livestock eat those weeds, they are self-medicating and self-deworming. Every plant tells a story of what is happening beneath the soil surface and how good a job we are doing in managing our underground “livestock”. Every plant has a purpose and we need to try and understand that purpose. What is that particular plant trying to tell me? So, instead of sweating the weeds and turning to herbicides and mechanical controls, think about how you can use your livestock as the method of control. That change will produce a series of positive compounding effects that will benefit you greatly in the long run.

## **Tip #5: Protect the Soil. Always.**

One of the biggest mistakes we make in our grazing is to allow soil to become exposed. This typically happens when we overgraze or allow patchy grazing to occur. Exposed soil is rarely a good thing. I was at a new client's farm this week and the ambient temperature was 85°F. Where cattle had grazed down the vegetation close to the ground, the soil temperature was 109°F. Where there was plenty of grass covering the soil, the temperature was just 78°F. That's a difference of 31°F! (Picture 2) In what spot do you think the soil microbes were fully functioning? In what spot was there still plenty of soil moisture? Interestingly, the soil temperatures were taken only six feet apart. In a span of just six feet, there were two entirely different biological worlds. Which world do you want functioning in your pastures?

## **Tip #6: Do not allow your livestock to consume more than 50% of plant leaf volume.**

Research conducted by Dr. Richard Teague at Texas A&M University shows that if you allow livestock to consume more than 50% of the leaf volume of a plant, you significantly affect root-growth stoppage. Allowing 50% or less leaf volume consumption results in only 2-4% root growth stoppage. Going from 50% to just 60% leaf volume consumption increases plant root growth stoppage to 50%. At 70% leaf volume consumption you jump to 78% root growth stoppage. Why is this important? The answer: The Rule of Compounding. Stop root growth and it takes a lot longer for the grazed plant to recover. When this occurs, you lose soil moisture; the soil temperature heats up; there is a loss of soil biology; photosynthesis is diminished; and overall plant biomass production is damaged.

*cont. on pg. 17*

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# Dr. Allen's 10 Tips for Summer Grazing Success, *cont.*

## **Tip #7: Manage for diversity**

In no case are monoculture pastures desirable if you want ultimate profitability, increased plant biomass production, optimum animal performance, significantly reduced inputs and extended grazing seasons. In short, the greater the diversity the better. This not only includes diversity in plant species but also diversity in plant functional group. So, I not only want multiple grass species, but I also want multiple legume and forbs present in my pastures (Picture 3). Multiple species and functional groups provide far greater microbial stimulation and population support, more diverse secondary and tertiary compound production, increased plant nutrient uptake, and better soil, plant, and animal health. If you are grass finishing, this diversity also produces a far more complex and desirable flavor in the end product. Additionally, with greater diversity, you will see far more beneficial insects, pollinators, birds, and other wildlife. The entire ecosystem of your farm will improve and function more optimally.

## **Tip #8: Remember the Rule Of Disruption**

Plan on introducing some type of disruption in each pasture every year. Being formulaic or prescriptive in your approach each year will only lead to stagnation of progress and frustration. Just as an athlete must alter his or her exercise routine to keep making progress, the same must happen with your pastures. So how can you create disruptions that are beneficial?

- Alter stock densities
- Alter rotation patterns
- Alter time of season/year you are grazing a particular pasture
- Alter grazing height on and off
- Alter pasture rest periods
- Alter species order (if you are a multiple-species grazer)

## **Tip #9: Combine herds or flocks**

One of the best management strategies you can employ is to combine your herds or flocks into as few groups as possible. Proper grazing management becomes very difficult when you have multiple groups of animals to manage. For most of us, there really is no legitimate reason not to combine our animals into a single herd or flock, or no more than 2-3 groups. They are far easier to manage and you can create a much better biological impact, plus provide longer rest periods between grazings.


## **Tip #10: Be Observant!**

The tenth tip, but certainly not the least, is to use your powers of observation—daily. What you observe teaches you how to improve your grazing. Keen observation develops your intuition and intuition makes for better decision making.

Observe everything. Take the time each day to practice observation (Picture 4). It will pay off handsomely. Observe the livestock including their comfort, gut fill, manure, body condition, actions, movements, hair coat, grazing habits, what they eat and what they avoid.

Observe the soil – Dig up divots routinely to observe soil aggregates, soil aroma, earthworms, other signs of life, root growth, moisture, color and texture. Observe the plants – How many species of plants can you count? How many grasses, legumes and forbs? What is their proportion to each other in the mix? What species are dominant? Does plant-species dominance change from pasture to pasture? If so, why? Routinely measure plant brix. It's not a perfect measurement (none are), but quite valuable if measured weekly. Do you notice differences in the same plants from pasture to pasture? Observe the insects and pollinators – How many insects are present and in what numbers? What species do you see? How many pollinators, including bees and butterflies? Observe the birds and wildlife – If you are making regenerative progress you will see far more birds and bird species present. They are a key indicator of a healthy ecosystem. You should notice flocks of birds following your livestock rotations. Are your deer and turkey populations increasing? Is the quality of the deer better? Are you seeing more ground-nesting birds? Better grazing attracts more ground nesters. The birds are attracted by favorable habitat and food and you create that with better grazing.

## **Summary**

These are my top 10 tips for successful grazing. Are there other tips that are beneficial? Sure. However, if you practice these 10 tips routinely, you will have a great grazing season and you will learn more with each day you spend in the pastures with your livestock. 





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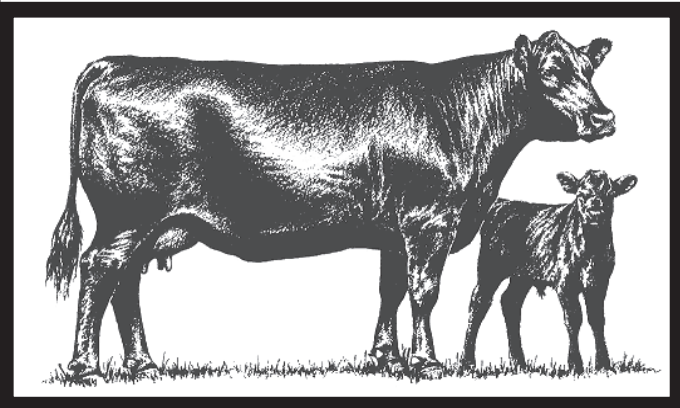
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20486207	03/03/22	211	SydGen FATE 2800	9	2.3	73	135	0.89	201	308	\$ 4,250
20383543	04/09/22	263	V A R Revelation 6299	5	1.8	72	125	0.98	186	301	\$ 3,500
20490336	03/03/22	213	DB Iconic 695	7	0.8	74	134	1.38	196	297	<b>SOLD</b>
20316036	02/27/22	208	E W A Ascend 7306	8	1.8	77	132	0.94	184	289	<b>SOLD</b>
20486205	09/05/21	1103	G A R Home Town	9	1	62	114	0.77	162	261	\$ 3,500
20486208	03/03/22	212	G A R Home Town	9	1	62	114	0.77	162	261	<b>SOLD</b>
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# YOUR BEEF CHECKOFF TALKING POINTS FUNDED BY BEEF FARMS AND RANCHERS



May is Beef month, no better time to celebrate all the great things that New York Beef Producers are doing and the great protein they are growing! The New York Beef Council is providing you with some great talking points for this time of year, that you might be able to share on social, in conversation, and to advocate for yourselves! These talking points surround some of the hot topics that we have seen coming up, but if you are looking for talking points around something else feel free to reach out!

## Beef Prices Talking Points:

- Cattle farmers and ranchers, and the entire beef industry, are working hard to continue to produce high-quality beef.
- The beef Americans know and love will continue to be available on store shelves.
- As of February 2023, beef prices have decreased 1.4% compared to February 2022 but have increased 14.5% since January 2021<sup>1</sup>
- Beef prices have fluctuated since January 2022 but have increased by 0.6% from January 2023 – February 2023<sup>2</sup>
- According to the Consumer Price Index, all food items have experienced significant price increases in the past year.
- Beef consistently outperformed all other proteins as consumers' top protein preference throughout 2022<sup>3</sup>
- Beef's great versatility means that consumers can find cuts at a variety of price points to fit their different budgets, even amid price fluctuations.
- We're producing more high-quality beef today than ever before, with more than 80 percent of beef grading the highest available USDA quality grades of Prime or Choice<sup>2</sup>

## Beef Sustainability Talking Points:

- As a result of decades of research, innovation and improvement, the U.S. is the leader in sustainable beef production.
- Between 1961 and 2019, the U.S. beef industry has reduced emissions per pound of beef by more than 40% while also producing more than 60% more beef per animal<sup>4</sup>
- Thanks to their ability to upcycle, cattle generate more protein for the human food supply than would exist without them. Most cattle, whether grass-finished or grain-finished, spend the majority of their lives on pasture, eating grass, and thus, upcycling. (Broocks et al., 2017b).
- In 2020, corn grown to feed beef cattle represented only 7% of the total corn harvested as grain in the U.S.<sup>5</sup>
- The corn grown to feed cattle in the U.S. only represents 5.5 million acres, compared to the U.S. land developed into urban environments, like cities, which makes up 70 million acres, or the size of Florida and Tennessee combined<sup>6</sup>
- In other words, only 2% of cropland acres are used to grow corn crops which feed cattle<sup>7</sup>
- According to the Environmental Protection Agency (EPA), beef cattle are responsible for only 2% of greenhouse gas emissions in the U.S. (EPA, 2021; Beef Research, 2021a).

### Noted References:

- 1) U.S. Bureau of Labor Statistics, Consumer Price Index, Not Seasonally Adjusted, January 2023. Analyzed by National Cattlemen's Beef Association, on Behalf of The Beef Checkoff.
- 2) U.S. Bureau of Labor Statistics, Consumer Price Index, Seasonally Adjusted, January 2023. Analyzed by National Cattlemen's Beef Association, on Behalf of The Beef Checkoff.
- 3) Consumer Beef Tracker, Directions Research, Analyzed by NCBA on behalf of the Beef Checkoff, 2/16/2022.
- 4) UN FAO, 2021; USDA-NASS, 2021b; Beef Research, 2021c
- 5) USDA-NASS, 2021c; USDA-NASS, 2021a; Beef Research, 2021b
- 6) (USDA-NASS, 2021c; USDA-NASS, 2021a; Beef Research, 2021b; USDA-ERS, 2021a; United States Census Bureau, 2010).
- 7) (2018 data) (USDA-ERS, 2021a; Beef Research, 2021b)



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# Prep for Transition of Over-the-Counter Antibiotics

By: Dr. Melanie Hemenway, NYSCHAP



The final phase of the Food and Drug Administration's efforts will bring all medically important antibiotics approved for animals under veterinary oversight.

Guidance for industry (GFI #263) will end over-the-counter (OTC) sales of antibiotics. Livestock owners will need to either purchase these drugs from a veterinarian or a prescription will be required from a veterinarian if they want to continue to have access to these antibiotics.

In 2017 there was a similar transition for antibiotics that were added to feed and water – these were transitioned from OTC to requiring a Veterinary Feed Directive Order from a veterinarian to access these products.

The deadline for GFI #263 is June 11, 2023 – new labeling for these products will require the following language: "Caution: Federal law restricts this drug to use by or on the order of a licensed veterinarian." Once antibiotics have this revised labeling, they will require a prescription.

## Commonly used antibiotics affected by GFI 263

Antibiotic	Product examples
Cephapirin, cephapirin benzathine	Intramammary tubes: ToDAY® and ToMORROW®
Lincomycin	Injectables: Lincomix® 100, Lincomix® 300, LincoMed100, LincoMed® 300
Oxytetracycline	Injectables: Liguamycin®, LA-200®, Noromycin® 300 LA, Bio-Mycin® 200, Agrimycin 200, etc. Boluses: Terramycin® scours tablets, OXY 500 calf boluses
Penicillin G procaine, penicillin G benzathine	Injectables: Penicillin Injectable, Dura-Pen, Pro-Pen-G®, Combi-Pen 48®, etc. Intramammary tubes: Masti-Clear®, Go-dry™, Albadyr Plus®
Sulfadimethoxine, sulfamethazine	Injectables: Di-Methox 40%, SulfMed 40%™ Boluses: Albon®, Sustain III® cattle & calf boluses, Supra Sulfa III cattle & calf boluses
Tylosin	Injectables: Tylan 50™, Tylan 200™



For a complete list of antibiotics impacted by this ruling, visit the FDA website: <https://www.fda.gov/animal-veterinary/antimicrobial-resistance/list-approved-new-animal-drug-applications-affected-gfi-263>

The FDA intends to allow existing stocks of OTC antibiotics to be depleted, and a prescription will not be required for use of existing stock. **However**, if the antibiotic is being used extra-label (in a manner that is not in accordance with the approved label directions), a veterinary prescription is required.

If you do not work with a veterinarian currently, a veterinarian-client-patient relationship (VCPR) must be established for a veterinarian to sell you drugs or to issue a prescription. This means a veterinarian is acquainted with your operation and the keeping and care of your animals either by examination or timely visits to your farm. You will need to contact a veterinarian for further details about what they need to establish and maintain a VCPR.

Local feed or farm stores that currently sell OTC antibiotics will no longer be able to after June 11<sup>th</sup> unless they have a licensed pharmacy. You may be able to purchase these drugs directly through your veterinarian or your veterinarian can write you a prescription to purchase products through licensed online pharmacies.

If you have questions and are looking for more information, Nancy Glazier, CCE NWNYS Team, has planned a **free webinar** where I will be covering the topic: **Preparing Your Livestock Farm for the Loss of Over the Counter (OTC) Antimicrobials. Date: May 3, 2023, at 7 PM.** The webinar will be recorded.

The New York State Cattle Health Assurance Program (NYSCHAP) can assist you with creating and maintaining a veterinary relationship. Participation is voluntary, free and confidential. A farm visit with you, a NYSCHAP state veterinarian, and your chosen herd veterinarian can review the information about your farm and animals needed for the veterinarian to establish a VCPR and annual visits can help maintain that relationship. Also, this program pays for some if not all of the herd veterinarian's time for that on-farm visit. Other benefits of participating in NYSCHAP include disease prevention strategies, help with animal identification and recordkeeping, judicious drug use, vaccination programs and herd planning.

For more information, please contact me at: [melanie.hemenway@agriculture.ny.gov](mailto:melanie.hemenway@agriculture.ny.gov).





# New York Hereford Breeders Membership Application

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County \_\_\_\_\_ Phone \_\_\_\_\_ E-Mail \_\_\_\_\_

**Membership: \$50.00 (2 Years)- Make checks payable to NYHBA and mail to:  
Brenda Dermody, 2405 Limerick Road, Linwood, New York 14486**

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Tim Dennis  
3550 Old County Road  
Penn Yan, NY 14527  
315-536-2769  
tdennis@trilata.com

Mayer Cattle Farm  
John Mayer  
8004 Meacham Hill Road  
Salamanca, NY 14779  
716-984-9593  
jmayer@mayerbrothers.com

Rambling M Farm  
Bill & Chris Metch  
3208 State Hwy. 206  
Bainbridge, NY 13733  
607-967-3020  
wmetch@stny.rr.com

SK Herefords, LLC  
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Grady & Darlene Updyke  
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hereford@frontiernet.net

Dorman Farms, LLC  
Bev & Craig Dorman  
7705 Bank Street Road  
Batavia, NY 14020  
585-261-2059 or 585-506-7265  
bdorman@rochester.rr.com



# Passing the Farm or Ranch to the Next Generation- Part 1

*By: Heather Smith Thomas for the Feb. 2023 Red Angus Magazine*

One of the challenges faced by farm and ranch families is how to gracefully and economically transfer the operation to the next generation. Many families put off making a will or figuring out an equitable transfer especially when multiple heirs are involved, unsure how to do it without creating hard feelings within the family or leaving someone paying a lot of tax. Dana Springer, CPA and partner, Wipfli LLP in Havre, Montana, works with many clients to help facilitate generational transfers. "Some folks are reluctant because this is often an emotional process, but there are professionals who can help with those transitions," she said.

## **Common Estate Tax Questions**

"With current estate laws, most families don't end up with a tax problem," said Springer. For 2023 the estate tax exemption will go up to \$12.92 million per person. For a married couple, it would be more than \$26 million before there would be any federal estate tax. Current tax law indicates that on Jan. 21, 2026, this exemption will go back down to about \$6 million per person unless Congress determines otherwise. "Tax laws could change before 2026. You might not have an estate tax problem today, but you might in the future," she explained.

Before meeting with their accountant and attorney, people should know what their estate is worth. They don't need to pay for an appraisal – they might have an idea of what land is selling for in their area, what their cows are worth, etc. "This can alter the direction they go, whether they might have an estate tax problem or not," she said. Grant Snell, with Crowley-Fleck Attorneys in Kalispell, Montana, advises clients in estate plans and said that if their estate is worth a lot they might want to make changes before 2026, such as lifetime gifts – either directly to kids, or special trusts that take advantage of the current high exemption.

There are also post-death options. "If there is an estate tax, heirs may elect to spread tax payments – possibly up to 10 years after the parents' death – at a low interest rate. Then they don't have to come up with the whole payment within nine months of the death. If the parents didn't do all the planning they could have done during life, the heirs can at least spread-out estate tax payments," explained Snell.

If one parent dies ahead of the other, the surviving parent is the landowner until he or she dies. "When assets pass between spouses, there is a marital deduction – no estate tax due until the second one passes," he added. The surviving spouse may want to plan the kids' inheritance. "The surviving spouse should talk to an attorney soon; there are some elections available within nine months of death that they'd lose otherwise, including a disclaimer. If the surviving spouse doesn't need certain assets, he/she can use this disclaimer and those assets would pass through the surviving spouse directly to the kids and wouldn't be included in the surviving spouse's estate for estate tax purposes," said Snell.

"Each spouse has their individual estate tax exemption, and sometimes it makes sense to use that exemption to fund a special by-pass trust or credit shelter trust on the first death. Then everything else above that can pass to the spouse," he added. "Sometimes there is benefit in doing that, but one of the drawbacks is when the credit shelter trust gets funded, the tax basis in property that goes into that trust will be whatever the property was worth at the first death. When someone dies, the property gets a step-up in the tax basis equal to fair market value at that time. Instead of funding one of those credit shelter trusts, sometimes we want all the assets to go to the surviving spouse because then you get the marital deduction with no estate tax, and then the surviving spouse can do what's called a portability election. They file an estate tax return, and no tax is due, but it's a way to have the surviving spouse say, 'I want my deceased spouse's estate tax exemption to be attached to me, going forward.' Then when the surviving spouse dies, the deceased spouse's exemption will be there," he further explained.

This can be helpful, especially if one spouse dies young and the surviving spouse lives a long time. "The IRS recently said that while a typical estate tax return is due within nine months from date of death, if you are filing the return only to utilize the portability election, you have five years from the date of death to do that. This can be insurance against future estate tax," said Snell.

*cont. on pg. 29*

# Passing the Farm or Ranch to the Next Generation- Part 1

## Gifts

Another option is gifting. Sometimes land values are so high that it's hard for one child to try to buy out siblings even with seller financing. "The parents can make a lifetime gift of fractional interests of the entity – such as when the ranch has been put into an LLC," said Snell. "When they do this, however, they must get appraisals every time they make a gift, but by giving a fractional interest in an LLC you get to leverage the gifting."

Everyone gets a lifetime gift and an estate tax exemption. If you make a gift of more than \$16,000 per year to someone, the amount over \$16,000 will reduce the lifetime gift and estate tax exemption. "By making lifetime gifts, you reduce the value of your taxable estate and future appreciation. Instead of giving cash to family members each year, clients make fractional gifts of their business entity, to reduce the total value of their estate and give kids more ownership; they can build ownership overtime. This is something you can do with an entity like an LLC that you can't do with a sole proprietorship," Snell explained.

With estate tax exemptions high right now, more people are interested in making a big gift during their lifetime instead of waiting until they pass. "There are pros and cons in doing that. By making the lifetime gift, when the parents die, the kids don't get that step-up in basis. When you make a lifetime gift, the kids get your basis. The estate tax is 40% whereas capital gains tax – which is what the step-up in basis would address – is only 15% to 20%. Your advisors can crunch numbers and determine the best way to go. I have software that will run examples of different planning techniques so my clients can see how they work," Snell said.

"There are pros and cons to gifting and to selling, including tax consequences," said Springer. "Gifting can give the kids more sense of ownership as they move into management. If there is an estate tax problem you can maximize current exemptions by doing gifts and remove future appreciation of those assets from your estate," she added. "If you gift your assets away while you are alive, heirs do not get the step-up in basis; they assume whatever your basis in those assets," said Springer. "If they do eventually sell, generally they'll have a large tax, whereas if they wait to inherit land, there will be a step-up in basis to whatever the value is on the day you died. If they turn around and sell inherited assets, they will have zero tax. There are pros and cons to gifting, unique to each situation," she explained.


## Plan for What Happens to the Ranch Before You Die

Some people fear going into a nursing home and long-term care expenses and don't want to lose the ranch. "This can be a valid concern, but not a reason to just gift everything away," said Springer. "You need to look at your other assets and what long-term care might cost – and how long you might be there – and if you can afford it with other assets. You can only have \$2,000 before Medicaid will pay for long-term care."

If there is no federal estate tax problem, many people won't bother to make a plan, but there are other reasons to plan – not only for who will inherit your assets but also for your transition. "This would cover what happens before you die. If you retire, it doesn't mean you have to change ownership of land, but maybe just change management, such as passing on some responsibilities to the next generation," Springer explained. "It might be a combination of ownership and management. It's different for every family." There might be multiple children involved or just one, or a situation in which the ranch couple wants to completely retire or make a gradual transition.

## Importance of a Will

"If the off-ranch kids know in advance what's in their parents' wills, it's not a big surprise, there's less chance of hurt feelings and lawsuits," said Springer. "You'll invest time and money in transition planning, but if it prevents future fighting and lawsuits, it's worth it." A lawsuit can create long-term family rifts that are very costly – financially and emotionally. Snell said having a conversation with the family is important, regarding plans and what to expect.

"Even if a plan is disappointing to a kid, he or she can deal with that with the parents while they are still alive, as opposed to surprises after their death. I encourage clients to discuss and communicate with their children and be as transparent as possible – for fewer conflicts on down the road," he explained. Sometimes it can be hard to get everyone on the same page, so it is important to make a plan while you are still alive. "Every state has a plan for when people die without a will; their assets will be distributed according to the state law," said Springer. It is important to have a will, especially if there are multiple heirs. 

*Editor's note: Part 2 of this important series will be featured in the July/August New York Beef Producer Magazine.*





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**A VIEW FROM  
THE TRACTOR SEAT  
By Paul Trowbridge**

The view this month is from our porch sitting and having a cup of coffee. Spring by the calendar started last month but spring for us started last night with the sound of the peepers. The first true sound of spring on our farm for sure. I will share some of Grandpa's old lore to help you plant your garden.

Wait for the apple trees to blossom before planting bush beans.

When the apple blossoms fall plant pole beans and cucumbers.

By the time lilacs are in full bloom, it will be safe to plant tender annual flowers and squashes.

Transfer tomato transplants to the garden when lily-of-the-valley is in full flower.

Full-size maple leaves signal the time to plant morning glory seeds.

Peppers and eggplant can be transplanted when the bearded irises are blooming.

When peonies blossom it is safe to plant heat-loving melons like cantaloupes.

And Granpa always said when the barn swallows are back your corn will always make it.

Just a little advice from an old farmer before AccuWeather. So grateful for his wisdom and sharing with us that no computers no cell phones just advice handed down from generation to generation and people had a lot less stress in their life. Till next month be well.

Thanx For Readn  
Paul

P.S. Be the smile in a person's life

# YOUR BEEF CHECKOFF PROGRAM UPDATE

## FUNDED BY BEEF FARMERS AND RANCHERS

### Investing in Beef Safety, Nutrition and Promotion



**Ag-Advocacy Academy:** Over **35 beef and dairy producers from across New York State** joined together in March for the Ag-Advocacy Academy hosted by the New York Beef Council (NYBC) funded by the Beef Checkoff. The workshop provided an opportunity for beef and dairy producers to gather and network while gaining new skills and confidence when promoting the beef industry. The goal of the workshop was to better prepare regional beef producers to have impactful interactions with their customers, as well as serve as industry spokespeople. Learn more about the program at [www.NYBeef.org](http://www.NYBeef.org)

**Nutrition Cooking Party:** RD interns recently joined NYBC for a virtual cooking party where they learned important Beef Nutrition talking points from Registered Dietician Allison Bowers. Not only did Bowers share nutrition information about beef, but influencer Christina Hitchcock talked about sharing your story with beef online and cooked a delicious and nutrient dense beef dish! **17 interns joined this webinar** and will eventually go on to be decision makers as Registered Dieticians.

**Homemade Sponsored Cooking Classes:** New York Beef Council has sponsored a series of virtual cooking classes this year with partner Homemade. So far this series of three classes have had **nearly 6,000 attendees**. This partnership has also supplied us with a list of attendee emails, allowing us to follow up and share more great beef content! These classes not only share great beef recipes, but include important beef talking points such as how beef is raised, environmental stewardship, and animal welfare.

**NYS High School Football Coaches Association Football Clinic:** New York Beef Council attended the 23rd Annual NYSHSFCA Clinic in February. This clinic had over **643 coaches in attendance from around New York State**. NYBC showcased the "Build Your Base" program through a table at the event and by sponsoring a speaker. Dr. Michael Roussell, PhD. Roussell provided attendees with information on the Build Your Base comprehensive

sports nutrition program, sharing why beef is the premier protein. This event resulted in **4 schools applying for the 2023-2024 BYB program** and provided an opportunity to connect with some of the 18 schools already enrolled!

**NY Beef Passport:** The NY Beef Passport program is ready to launch and has **26 restaurants throughout NY State** to participate in the inaugural NY Beef Passport promotion. This program will kick off on May 2nd, at a press conference where the NY Commissioner of Agriculture Richard Ball will pronounce May is Beef Month as well as be the first to use the passport!



This passport will run through August, and provide prizes to consumers as they buy beef dishes at restaurants throughout the summer. Learn more about this program and get involved at [www.nybeef.org/beefpassport](http://www.nybeef.org/beefpassport).

**Best NY Burger:** The Annual Best NY Burger contest is back and starting soon. We look forward to launching our 7th annual Best NY Burger competition on April 1st! Make sure to join in on the voting in May, don't forget to throw your favorite restaurant burger into the mix!





President- Evie Groom  
 Vice Pres.- Rebecca VanCamp  
 Secretary- Travis Clark  
 Treasurer- Talia Pallokat  
 Reporter- Tayor Pallokat  
 Jr. Advisor - Sara Fessner



## Welcome NYJBPA New Members

- 1 - Charlotte & Cullen Bannister
- 1 - Trevor Beats
- 1 - Hannah Greis
- 1 - Brandon Kopp
- 1 - Warner Strub
- 5 - Elsa Hull
- 13 - Laura Hallenbeck

## SEMEN SALE

On Feb 28th, the juniors held their annual semen sale. Over 35 lots of Angus, Hereford, Charolais, Simmental, Red Angus, Shorthorn, & Club Calf semen brought in a total of \$7,385 for the junior association. Thank you to the those who donated semen, the buyers and back bidders, SC Online Sales, and McGuire Insley for overseeing the sale.



*Travis Clark presents on the Texas Longhorn, Saturday at the NY Farm Show, Syracuse*

## President's Note

Hello all,

I hope you are having a wonderful spring and are having a successful calving season. I am beyond proud of our group of Juniors and am excited for the upcoming events this year.



Evie Groom  
NYJBPA President

Looking to volunteer?  
 NYJBPA is looking for juniors and adults who would like to get more involved with the junior assn.  
 Contact Sara Fessner if interested in helping out!

## JR CALENDAR

- April 21-23rd.....Spring Preview Show, Batavia
- Aug. 29th.....Beef Day @ NYSF
- TBA.....Jr Fall Show
- Dec 31st.....2023 Incentive Points DUE

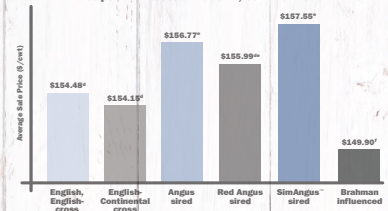
More 2023 events to come!  
 Watch your emails and check the website for dates!



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<sup>a</sup> For lots of 50 head or more. <sup>b</sup> Kansas State University, December 2020, Superior Livestock Auction data analysis of 3,280 lots, 394,900 head of beef calves marketed during summer 2020. (P<.0001)  
<sup>c</sup> Lots that qualified for breed-related programs were excluded from the model due to potential confounding effects with sire breed analysis and, for many, few lots in the data.  
<sup>d,e,f</sup> Means without a common superscript differ (P<.05). Lots of calves in breed-identified groups were sired by bulls from the respective breeds and out of dams with no Brahman influence.

# New York Simmental Association

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Vice-Pres: Jeremy Bear, Greenville - 518-929-0677  
Secretary: Jeanne White, Groton - 607-423-4888  
Treasurer: Shawn Murphy, Eagle Bridge - 518-686-4180

### Upcoming Calendar of Events:

April 29-30 - NYJ Cattle Battle, Dutchess County  
May 6 - Stars & Stripes Sale, Hershey, PA  
July? TBA - Summer Picnic Meeting at Simme Valley, Groton - Jeanne White & Phil Paradis





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# The Enemy Within Our Industry

*Written by Don Schiefelbein, NCBA Past President*

Six months into my tenure as the president of the National Cattlemen's Beef Association (NCBA), I have had the opportunity to travel and visit with fellow cattle producers from coast to coast. A couple of months ago at the Florida Cattlemen's Convention, I had the opportunity to meet fellow cattle producer Kevin Escobar. Kevin mentioned that he had heard me visit with the Florida attendees and that the U.S. Cattlemen's Association (USCA) officers and I, an NCBA officer, appeared to share so much in common.



The following week, Kevin asked if I would be willing to jump on call with three additional USCA officers. We visited for more than an hour and to the surprise of some, we almost unanimously agreed on what the real threats to our industry were. It was on that phone call, that the group challenged me to share my thoughts.

Like many of you, I come from a family farming, cattle feeding and ranching operation. Our large all-family operation includes my father and mother, their nine sons (I am son number seven), eight daughters in-law, 32 grandchildren and their 15 spouses and 32 great-grandchildren. Our massive family group adds up to more than 80 members. Like any family operation, the key to our success is being able to work together for the benefit of us all. From my perspective, the beef community I serve has so many similarities to my large family.

## **Don't Focus on Wedge Issues**

As a family operation, we would not survive if we focused on the issues that our family is not in agreement on. The term I use to describe these non-consensus items is "wedge" issues. Every industry and every family has wedge issues. These are typically complex subjects where smart people on both sides simply disagree. Typically, these wedge issues bring about strong emotions and, if truth be told, the solutions are neither obvious nor easy.

In our current beef business, a few of these wedge issues include price discovery, use of Checkoff funds and mandatory country of origin labeling. In each of these sensitive issues, good cattlemen disagree.

On the wedge issue of price discovery alone, our industry invested almost two years of precious time, spent lots of valuable dollars and groups on both sides of the issue used a tremendous amount of political clout. No consensus was reached... just lost opportunities.

Similarly, on the critical issue of the national Beef Checkoff and state beef council-led Checkoff programs, our industry spent millions of dollars fighting amongst ourselves in court only to have the Supreme Court affirm the legality of the Beef Checkoff and affirm that USDA has appropriate oversight of the state beef councils and Checkoff programs.

## **Our Enemies Win**

The only winners on these wedge issues are the lawyers and those that want to put us out of business. Our enemies have figured out that the best way to take down the beef industry is not by attacking us directly but by fostering hatred and disagreement within our ranks. It should not come as a surprise to anyone that a huge sum of the litigation expense against the Beef Checkoff was gladly funded by the likes of allies and partners of the Humane Society of the United States (HSUS), an organization with the primary goal of eliminating animal agriculture. As well, you should be alarmed to learn that Senator Cory Booker, a vegan who is not a friend of agriculture, has now become a member of the Senate Ag Committee and routinely supports the introduction of bills that further wedge our industry.

Let's Focus on the 90% of Issues Where We Agree

There's no shortage of issues that pose real and immediate danger to the long-term success of our industry. While our enemies remain focused on the wedge issues that divide us, large issues are quietly growing and are not being addressed proactively, like foreign animal diseases and cell-cultured fake meat.

*cont. on pg. 36*




# The Enemy Within Our Industry, *cont.*

*cont. from pg. 35*

If COVID-19 taught us anything, we should have learned that in the face of a disease crisis, our government can overreact and substantially disrupt the marketplace. Imagine if a cattle virus hit our nation. You can be assured that overnight our export market would cease, along with it, the loss of at least \$500 of value per head of every fed beef animal processed. You could also anticipate that the enemies of our beef industry would take advantage of this terrible situation by attempting to completely shut down our domestic market. The result would be a disruption so large that it could cripple our industry.

Another huge, looming issue is cell-cultured fake meat. This is not the fake meat we see in the store or on a menu. Cell-cultured fake meat is grown in a petri dish. I am concerned that the beef community has been lulled to sleep with the recent failures of fake meat companies. While not perfected yet, estimates suggest a product rollout within the next five years of cell-cultured fake meat that may mimic the look, texture and even the flavor of our beef. Our industry cannot afford to lose focus on this potential game changing product. Now is the time to work together to put into place effective safeguards to preserve our future.

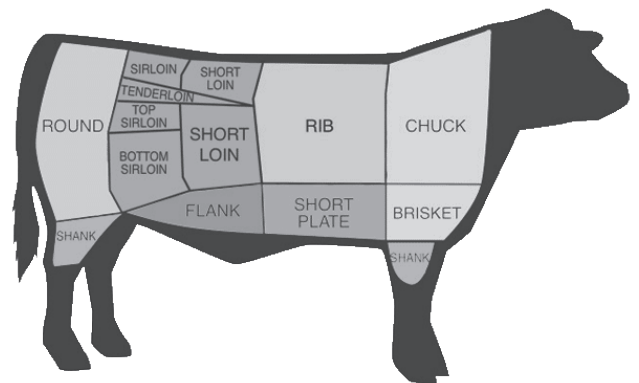
Foreign disease and cell-cultured fake meat are just a couple of issues our beef community faces. Our industry routinely defends producers on taxes, WOTUS, environmental overreach, death tax, endangered species, burdensome regulations, etc., etc., etc.

For the sake of the future of our business, we must work together as an industry. We need, as leaders, to find common ground on the 90-plus percent that will likely determine our long-term fate and avoid the death trap of wedge issues that place our industry groups in the circular firing squad where we inflict damage to each other as our enemies gleefully watch. Just as my father reminds our family, our industry needs to heed that same advice — the only way we lose is by attacking each other BUT if we stand united together, we are unstoppable. 

## BBQ BRISKET SANDWICH

*NYBPA President, Skip Lear, shares his favorite beef recipe...*

Preheat oven to 225 degrees F. Rub all sides of brisket generously with Montreal steak seasoning. Place brisket in a roasting pan with lid or cover with tin foil. Cook 1.5 hours per pound, baking without uncovering. When cooked to desired doneness, remove from oven. Let rest. Slice brisket for sandwich sized servings. Place brisket on your favorite bun or sandwich bread. Top with BBQ sauce, sauteed onions, onion rings, or any other favorite topping. ENJOY!



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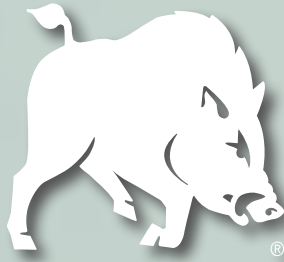
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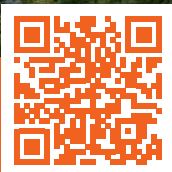
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