



NYBPA Council Meeting Minutes

Date & Time: Nov 4th, 2023 at 10:00 AM

Location: “The Barn at Collamer Road” 6456 Collamer Road East Syracuse, NY 13057

Present: Skip Lear, Zack Welker, Brenda Dermody, Ted Card, Joe Lawler, Rich Peebles, Chelsey Nelson, Anna King, JoAnne King, Sarah Hardy, Joseph Mueller, Craig Southworth, Ashley Russell (Scoones) and Amanda Dackowsky.

Zack Welker, vice-president, called the meeting to order at 10:06AM. A quorum was established. There were no changes to the meeting agenda.

Approval of previous meeting Minutes: *Ted Card moved to accept meeting minutes from the Sept 6th zoom Council Meeting. Craig Southworth seconded. All in favor. Motion carried.*

Treasurer’s Report: Brenda Dermody, Treasurer, presented the financials. Members took a few minutes to look over the statement of activity. It was decided that the statement of activity with finances broken out month-to-month was preferred and will be used going forward. Our receipts to date are \$162,897.33 and our expenses to date are \$149,867.99. With interest earned our net revenue is \$13,040.70. Last year at this time, our revenue was \$10,877.00. *Chelsey Nelson moved to accept the financial report as given. Carig Southworth seconded. All in favor. Motion carried.*

2024 Budget: The draft budget was reviewed in depth. Some changes to the draft were made like taking off budget line items- NY Beef Council Pass Thru (since NYBC is taking over the promotional grant directly), sale of equipment, Raise the Roof, Empire Farm Days, and storage. Things can always be added back in. The NYBPA awards line was moved into Annual Conference since the awards are given out there. Discussion on youth educational funds and adult education funds was had which resulted in things broken out on the budget and on the membership forms as such – Scholarship Fund, Youth Educational Development Fund, Youth General Fund, and Adult Educational Fund. *Ted Card made a motion to approve the revised and balanced DRAFT 2024 budget and present it at the Annual Membership Meeting in January for membership approval. Joe Lawler seconded. All in favor. Motion carried.*

Reports

Cornell Advisor’s Report – no official report given as no one present from CCE. Cornell is still searching for a beef extension specialist with candidate interviews coming up at the end of this year.

President’s Report – Presented by Skip Lear. Skip said he is looking forward to the annual conference as we have a good keynote speaker. It should be well attended. Skip recently attended the BQA event at Herm Weber’s.

Executive Secretary’s Report – Presented by Amanda Dackowsky. Amanda reported we have 426 paid adult members and 248 jr members. She is gearing up for 2024 renewals with the year end packet going out in December via mail. We now accept payments online to join. Amanda said she will push harder to get non-renewals to join in January and February with emails and a

specific mailing (like post card) as well as cross reference the NCBA members list she receives each month from NCBA. Amanda also reported she would like to offer some educational zooms to members and will work on getting those set up for the winter months. Sara Fessner resigned from her position as secretary, so we are currently looking for a new one. Amanda has also started sending out Friday eblasts to members which have been well received.

NY Junior BPA Report – Evie Groom and Sara Fessner not present so no official report given. Brenda reported that some things from the Fall Festival need to be paid yet- waiting for final invoices and show payouts list from Sara. There are a couple sponsorships that still need to come in. The junior balance to date is \$44,345.54 but we still need to pay for the fairgrounds from the Fall Festival show and all the payouts which will roughly be \$8,000. A letter of resignation from the current advisor and letters of intent for new advisors were received.

Beef Council Report – Given by Ashley Russell. Ashley reported that she recently traveled to Kentucky for the Region 1 meeting. Next year either Ohio or Virginia will host and offered the invitation to carpool with NYBPA since the Beef Council owns a van. She also reported there is an open NYBPA seat on the NYBC board as Peter Lehning had to step down since he moved over into the Federation chair position. In regard to the NYBC promotional grant, Ashley mentioned that NYBPA can apply for the grant to help offset the cost of promotional beef material for events (such as brochures). She also extended the offer and asked us to reach out when we are in need of brochures as they have access to some PDFs which can be printed locally and/or combine our orders to get a better bulk rate. When buying from the beef store online, the shipping costs are very high. The grants are reviewed by the board in November, so they need to be submitted by Sept 30th. Grants are first come, first serve. Ashley also reported that they are working on a Stockmanship and Stewardship event in October 2024 and a KOL beef bus tour near Albany in May in which she is looking for help from beef producers in inviting legislators for that.

BQA Report – Given by Ashley Russell. Ashley reported they recently had a training with Cornell vet students and Dr. Julia Herman with NCBA. This event was well received and successful. She also reported that Nancy Glazier and Chrissy Claudio will be attending an ag in-service event at Cornell.

Beef Farm of Excellence Award Program – Given by Amanda Dackowsky. Amanda reported that there were 7 farms who applied for the award this year. Farm judging took place in Sept and Oct and all 7 farms will be receiving the BFE signs. Amanda will be sending award letters out soon and inviting them to the awards program at the Annual Conference. The BFE committee decided to cover the cost of 1 person/farm to attend Friday's dinner at the conference with the option of additional tickets being available for purchase.

Meat Raffle Report – Given by Amanda Dackowsky. Amanda reported that tickets were printed and will be in the year-end mailings. She will also send out requests in the newsletter and eblast for producers to be added to the retail list for the winners to choose from.

Annual Conference Report – Given by Amanda Dackowsky. Amanda reported that everything is going well in preparation. Speakers are all set and have been given the hotel and conference information. It was decided that the conference weekend package cost would be \$150 or \$80 for one-day. For people just eating lunch (like the jr parents, jrs who did not submit incentive points, and award recipients, the cost would be \$30). The Supreme Beef Female Program sponsorships will be auctioned off Friday evening this year instead of with the online Jr Semen Sale.

Farm Show Report – Given by Amanda Dackowsky. Amanda reported that Karen and Paul Glenister have stepped up to handle the beef sundaes again this year. Amanda is also working with Ashley Russell for booth ideas.

CBB Report – Given by John Kriese. John reported that there has been discussion about a parallel checkoff, like other state do, which would support and help facilitate leadership, infrastructure, and staffing to further enhance the beef industry and opportunities in NY. More information on this is to come.

Regional Reports

Region 1- Held Region 1 Potluck lunch and tour of Phillips Family Farm in North Collins on Saturday, Nov 4th. Also hosted a BQA event the same day. Had another BQA event at HLW Acres in Attica on Oct. 20th.

Region 2- Had a well-attended meeting with the new owner of Empire Livestock in Lakewood on Sept 13th.

Region 3- no report.

Region 4- Doesn't have anything coming up soon. Allegany County CCE had 2 pasture walks in October that were well attended.

Region 5- Had BQA training at Cayuga View Farm (Pallokats), Union Springs, on Friday Nov 3rd.

Region 6- is having a BQA training at Chemung County Fairgrounds, Horseheads, on Saturday, Nov 11th.

Region 7- February 1, 2023-CCELewis held an IPM Fly Management meeting with Ken Wise, Senior Extension Associate, NYS Integrated Pest Management. He presented on fly treatment and research on what works best for beef producers.

*June 26, 2023-*Meeting to vote for new leadership with Chairman and Co-Chairman.

Our new chairman is Richard Peebles, Co-Chairman is Larry Larabee.

Topics were discussed on what we want to do in the future and a membership drive.

July 24, 2023 – Twilight Beef Pasture Walk- We visited Valley Trail Ranch with Kitty O'Neil, Cornell Crops Specialist who talked about Larry Larabee's soil results, rotational grazing, weed id, and grass pasture management.

Region 7 NYBPA plan to meet soon but no dates and times are set.

Prepared by: Mellissa Spence, NYBPA Treasurer/Secretary Region 7.

Region 8/9- nothing new to report at this time.

Region 10- nothing new to report at this time.

Region 11- no report.

Region 12- no report.

Region 13 – Held BQA at Rich Blazeski's on October 5th.

Region 14- vacant at this time

Old Business

2023 Supreme Show – Brenda Dermody gave the final financial report for the Supreme Show as we did not have one at the Sept meeting. The program saw a loss of \$307.65 this year however, there were \$330.17 in expenses for the new pipes and drapes used for the stalls which will not be seen in 2024. The expenses also include Amanda's camper fees which are also for Beef Day. In 2022, the loss was \$641.70. The reception costs came to \$1,039.51 and \$1,100 was given by the 5 different breed associations. Discussion was made on how to make this event break-even. A profit is not really the goal but we do not want to lose money either.

2024 Supreme Show – This year the awards will be banners and windbreakers. The sponsorships for these will be auctioned off at the Annual Conference on Friday instead of with

the online Junior Semen Sale. Carousel Design will do the banners and Amanda will reach out to Laura at Aunt Lulu's Embroidery to do the screen printing on the windbreakers. Discussion was also had over the rules of the Supreme Show. In 2023 we had 2 cows in the show that were either dry or shown without a calf at its side. Amanda sent a letter out to all the fair beef superintendents or contacts with 2024 program information and a class list without dry cows, which was encouraged to use at the county level. The council decided that only cow/calf pairs with calves born after Jan 1st of the current year can participate in the Supreme Show (no dry cows or cows without calves). Also, if a county fair has a Supreme Beef Female that is dry or without a calf, they can receive the banner but will not be invited to the State Fair Supreme Show. In normal cases, if the Supreme Champion from a county fair cannot come, then the Reserve Champion is invited. However, if the Supreme County Fair beef animal is ineligible to attend the Supreme Show at the NYS Fair due to disqualification, then that county fair will not be represented at the show.

2024 Beef Expo – decided to forgo for this year and plan for 2025. We will push members to attend the Stockmanship and Stewardship event that is coming to NY through BQA and NY Beef Council. This 2-day event is planned for October 2024 at the Hamburg Fairgrounds. Chrissy Claudio and Nancy Glazier applied for a \$10,000 grant to help offset the costs of this event. They are currently awaiting approval of the grant.

Allied Sponsorship Packages – Amanda worked with the executive board to update our current allied sponsorship packages. NCBA then redesigned the form to make it more user friendly. *A motion was made was Chelsey Nelson to accept the new allied sponsor packages and the corresponding form. Brenda Dermody seconded. All in favor. Motion carried.*

NY Junior Beef Producers' Assn Advisor – Sara Fessner has stepped down as the jr advisor and we have received letters of intent from Anna King, Brendan Scoralick, and John Stierly, collectively. We welcome these 3 as the new advisors and look forward to 2024 for the juniors.

New Business

Educational Zooms – Amanda would like to set up educational zooms to enhance the opportunities for NYBPA. It was decided that these zooms be open to everyone, not just NYBPA paid members.

Other Issues and Concerns – none stated.

Next Meeting: Annual Membership Meeting, Jan 19th in Syracuse & Feb 2024 (TBD)

Adjourn – *Zack Welker moved to adjourn the meeting at 2:26pm. Seconded by Craig Southworth. All in favor. Motion carried.*

Respectfully submitted by:

Amanda Dackowsky, Executive Secretary